



# Discussion

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*Elusive Safety: The New Geography of Capital Flows and Risk*

L. Alfaro, E. Faia, R. Judson, and T. Schmidt-Eisenlohr

# Disclaimer: this is a hot topic ...



... and the views in this discussion are mine and do not necessarily represent the views of the International Monetary Fund!

# Summary of the paper

- Increasing assets and liabilities in THFC
  - Less tax -> profit shifting
  - Less regulation
- THFC investors hold riskier debt issued in the US
- THFC investors often hold intangible-intensive firms in the US
- THFC investors require a higher sharp ratio – “search for yield”
- Model
  - Endogenous profit shifting and monitoring
  - More liquidity → cost of funding ↓ → firm profits ↑
    - entry of riskier firms
    - less monitoring

# Setting of the data

## ASSETS

US resident investor buys  
security of institution  
resident in the BVI

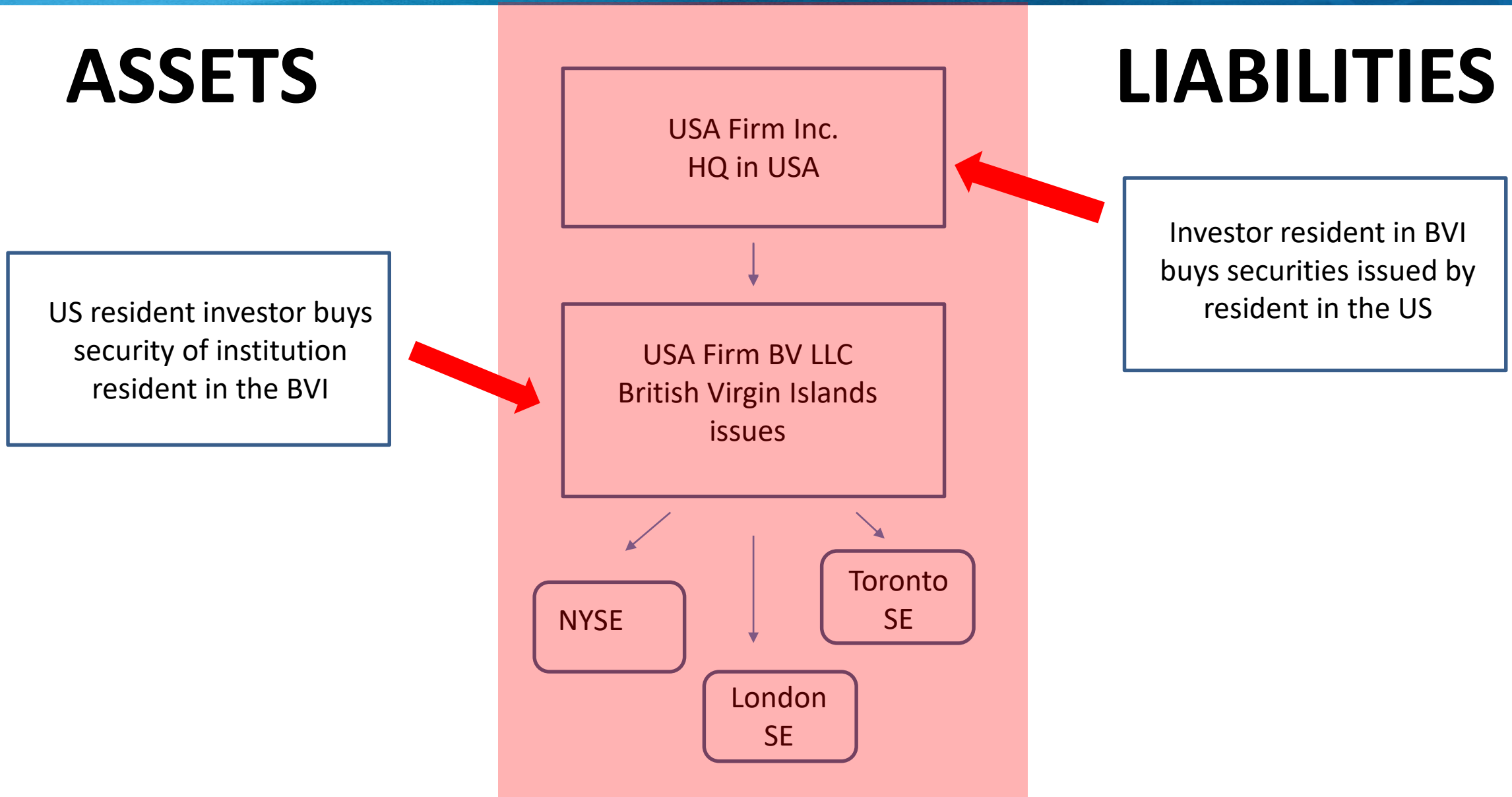
## LIABILITIES

Investor resident in BVI  
buys securities issued by  
resident in the US

# What is happening

## ASSETS

## LIABILITIES



# Regulation as driver of THFC intermediation

As argued in the paper because

- offshore activities increased around 2010, namely the year of the Dodd Frank Act, and
- are largely intermediated by “unregulated” mutual funds.

Thoughts:

- Could be tested in empirical setting – more heavily regulated sector = more intermediation through THFC?
- It might all come down to tax ...
  - In order to avoid Dodd Frank, US Firm Inc. could also go to Toronto SE directly, would not need intermediation through BVI
- If we look at data since 2007, the pick up in 2010 might just be a recovery

# THFC invest in US intangibles-intensive firms

As argued in the paper because

- incentive is bigger for firms that can easily move their activities
- whereas firms with local capital can get loans from banks
- while banking regulation in the US does not allow intangible as collateral

Thoughts:

- Very nice empirical finding and very novel
- The mechanism is not yet entirely clear because
  - It is unclear whether anything has to be moved for selling securities to THFC
  - It is unclear whether firms substitute bank loans for debt/equity issuance easily
  - Not clear how the correlation of risk and intangibility contributes to the mechanism
- Could be added to the model

# Some other suggestions

## 1.) More empirical evidence

- Use the security level
  - So far, the security level is only used to aggregate the sharp-ratios
  - One could use it to control for security characteristics or even control for security/firm FE
- More analysis on the asset side

## 2.) Some final thoughts on the model

- Could be more connected to the empirical analysis:
  - Model is trying to address the issue of profit - potentially incorporate this in the empirical motivation
  - Nice(st) empirical finding (intangible firms held by THFC investors) is not in the model
    - Is more intangibility a higher  $\chi$ ?
    - How should we think about the interaction of risk and intangibility in Figure 11 (very linear!)?
  - Assumption of endogenous monitoring potentially more plausible for bank loans



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## – Model

- Endogenous profit shifting and monitoring
- More liquidity → cost of funding ↓ → firm profits ↑
  - ↘ entry of riskier firms
  - ↘ less monitoring

