

June 6<sup>th</sup> 2024

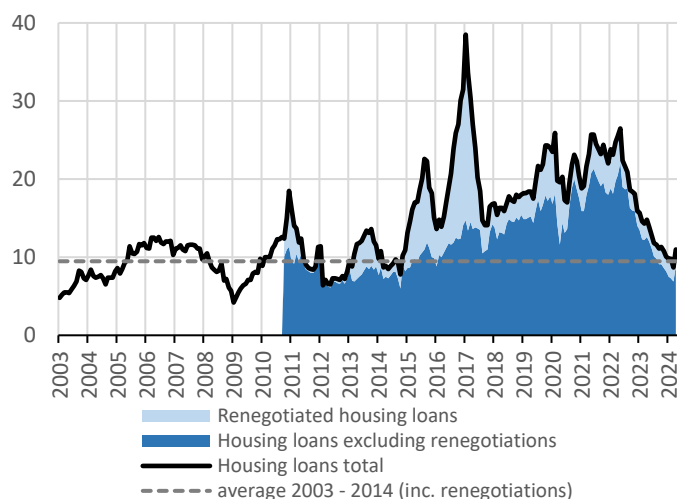
## Loans to individuals – France • April 2024

### New housing loan production marks a positive turnaround and rebounds sharply in April, in line with the cut in rates since January

- Seasonally adjusted production of housing loans (excluding renegotiations) rebounds sharply in April to €8.9 bn (after €6.9 bn in March, i.e. +29%). This is the first significant trend reversal since the spring of 2022 and the rise in interest rates. According to several leading indicators, this turnaround is set to continue in May.
- As with our European neighbours, the average interest rate, excluding fees and insurance, on new housing loans (excluding renegotiations) continues to fall: in April, it stands at 3.89%, down 28 basis points on January.
- The banks' margin of flexibility with regard to the High Council for Financial Stability standard remains under-utilized in April: only 14.9% of the overall 20% envelope was used up (see graph on page 2).

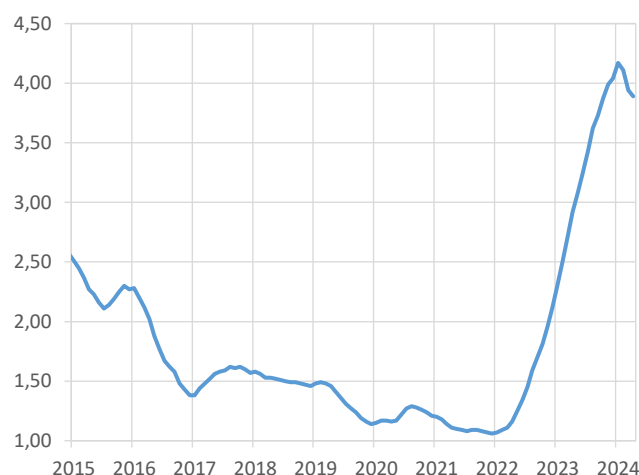
#### Production of new housing loans

(Monthly seasonally adjusted new loans in €bn)



#### Interest rates on housing loans, all maturities (excluding renegotiations)

(Narrowly defined effective rate, average weighted by long and short term flows, in %)



#### Production of new loans (excluding overdrafts, monthly flows seasonally adjusted (a))

(volumes in €bn, proportion in percentage)	Dec-23	Jan-24	Feb-24	Mar-24 (r)	Apr-24 (p)
- loans for consumption purposes (b)	5.7	5.8	5.9	5.0	6.0
- housing loans	10.1	9.8	9.8	8.7	11.0
of which housing loans excluding renegotiations	8.2	7.5	7.3	6.9	8.9
- proportion of renegotiation (not seasonally adjusted) in % (c)	19.0	24.0	25.3	20.8	19.6

#### Interest rates on new loans (narrow defined effective rate, monthly average)

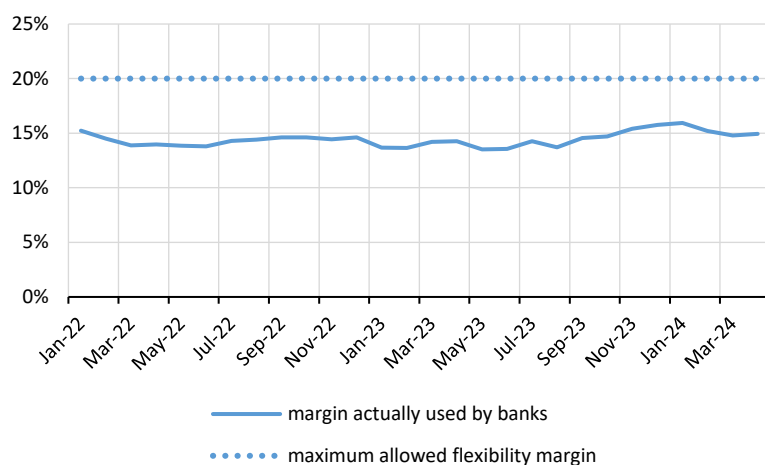
(in percentage)	Dec-23	Jan-24	Feb-24	Mar-24 (r)	Apr-24 (p)
- housing loans	3.63	3.61	3.54	3.52	3.51
of which housing loans long term and fixed rates	3.62	3.60	3.53	3.50	3.49
of which housing loans short term and floating rates	3.80	3.95	3.92	4.09	4.01
of which housing loans excluding renegotiations	4.04	4.17	4.11	3.94	3.89
- loans for consumption purposes (b)	6.41	6.49	6.54	6.50	6.49
- overdrafts for individuals (d)	6.86	6.97	7.18	7.18	6.98

(a) Parameters for seasonal adjustment are updated each month, taking into account monthly data under review; (b) Excluding revolving loans. Loans for splitted-cost payments (mainly "loans granted on market place" and "extended credit-card credits" are included into consumption loans; (c) Ratio of renegotiated loans on housing loans, both not seasonally adjusted (d) Overdrafts: negative balance of ordinary accounts + commercial credits + factoring + cash credits without fixed repayment schedule (including mobilization of revolving loans). (r) Revised data; (p) Provisional data

Renegotiated loans are loans where at least one of the terms of the initial contract is modified with the active participation of the borrower, giving rise to the declaration of a new contract. They include in particular loans for which the insurance contract has been modified (since February 2022 the Lemoine law authorizes the termination at any time of the borrower's insurance contracts, without any notice period or fees or penalties) even if the other characteristics of the loan remain unchanged.

## Share of new housing loans not meeting HCSF lending criteria thresholds in total production\*

(in percentage)



\* Total new housing loan production excluding renegotiations and excluding bridging loans

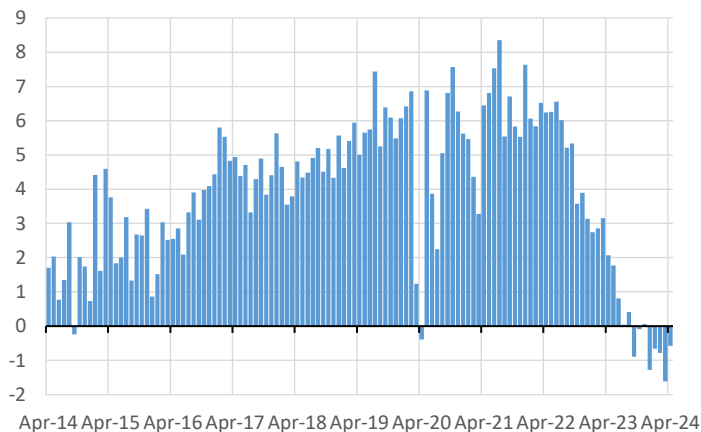
## Outstanding amounts and annual growth rates (without seasonal adjustment)

(Outstanding amounts in €bn, annual growth rates in %)

	End-of-month level	Annual growth rate		
	Apr-24	Feb-24	Mar-24	Apr-24
<b>Total</b>	<b>1,522</b>	<b>0.8</b>	<b>0.4</b>	<b>0.4</b>
Lending for house purchase	1,285	0.4	0.0	-0.2
Credit for consumption	206	1.7	1.5	2.5
Other lending	30	13.3	14.3	13.3

## Net flows of housing loans to individuals (seasonally adjusted)

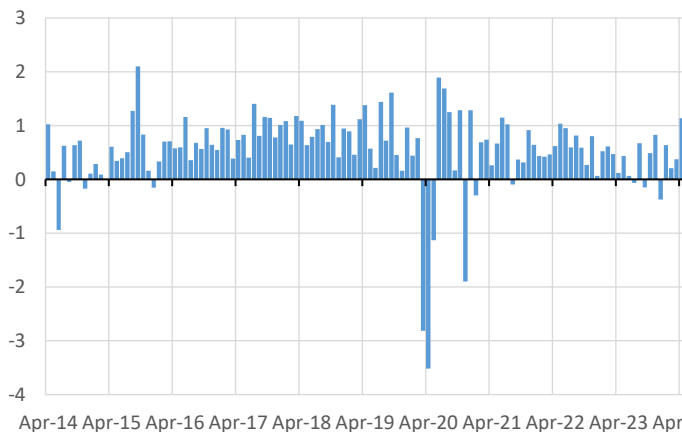
(In €bn)



Apr-14 Apr-15 Apr-16 Apr-17 Apr-18 Apr-19 Apr-20 Apr-21 Apr-22 Apr-23 Apr-24

## Net flows of credit for consumption (seasonally adjusted)

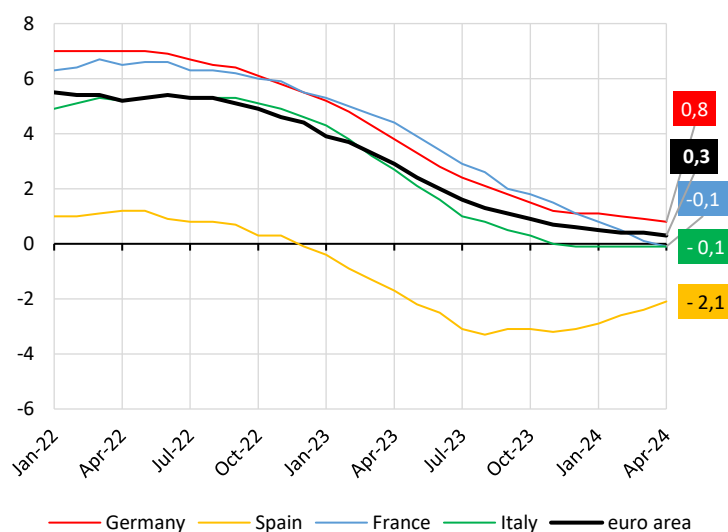
(In €bn)



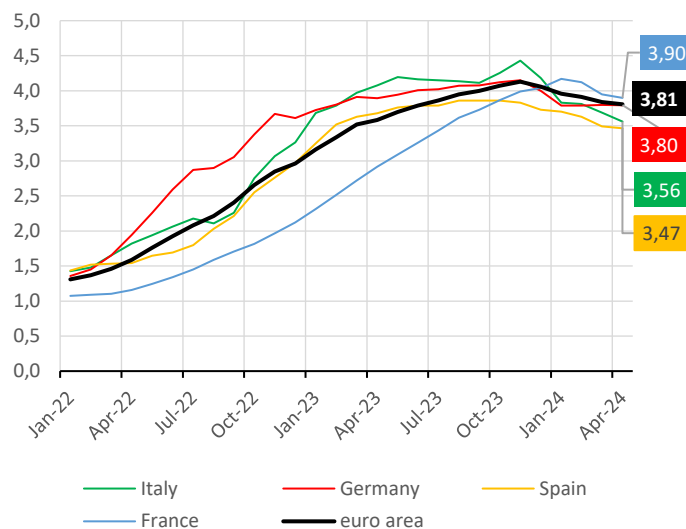
Apr-14 Apr-15 Apr-16 Apr-17 Apr-18 Apr-19 Apr-20 Apr-21 Apr-22 Apr-23 Apr-24



## Euro area : Annual growth rate of outstanding housing loans to households<sup>(1)</sup> (in %)

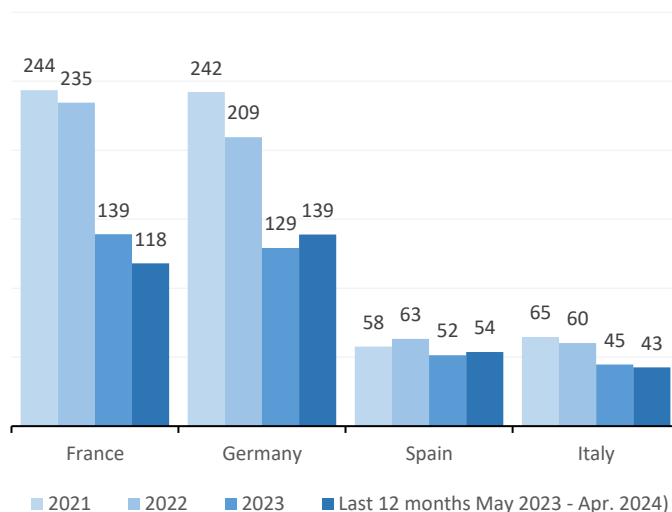


## Euro area : Interest rates for new housing loans (excluding renegotiations, in %)



(1) Households = Individuals + sole entrepreneurs + non-profit institutions serving households. The annual growth rate of outstanding housing loans in France is -0.1% in April 2024 and -0.2% for individuals alone.

## Euro area: New housing loans (excluding renegotiations) to households, cumulative in €bn



## Quarterly additional information on credit for consumption

### Changes in outstanding consumer credit to individuals

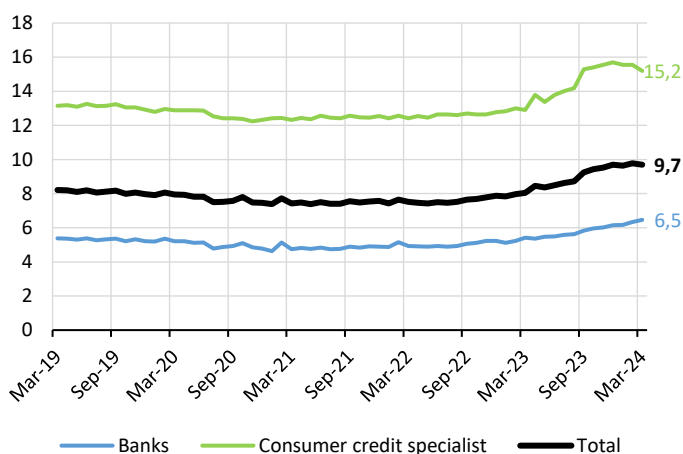
	Outstanding amounts in €bn					Annual growth (in %)	
	mar-23	jun-23	sep-23	dec-23	mar-24	dec-23	mar-24
<b>Credit for consumption to individuals</b>	<b>202.2</b>	<b>203.7</b>	<b>203.3</b>	<b>205.9</b>	<b>205.3</b>	<b>1.8</b>	<b>1.5</b>
Overdrafts	9.5	9.0	8.7	8.4	8.2	-15.8	-14.1
Revolving loans	19.7	20.6	20.9	21.4	21.3	9.6	8.3
Leases	19.0	19.9	20.6	20.4	21.4	9.8	12.7
Personal loans	95.7	96.3	96.8	96.7	97.3	2.1	1.6
Credits at the point of sale (of which buy now pay later loans)	19.8	20.5	20.0	21.2	22.9	8.4	15.7
Other treasury loans	13.0	13.0	12.8	12.5	11.5	-14.1	-11.4
Securitised loans	25.4	24.4	23.4	25.1	22.7	-2.6	-10.8

*Note: **Revolving credit** (formerly called revolving credit) is a form of credit that consists of making available to a borrower a sum of money that can be reused as it is repaid to finance non-predefined purchases.*

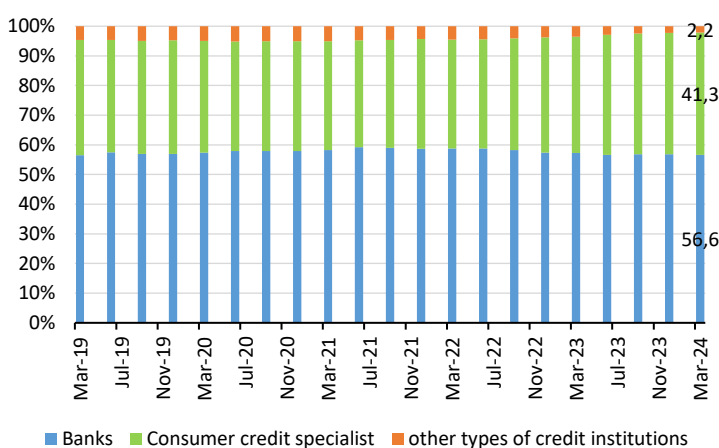
Within consumer credit, the most dynamic components are leasing (+12.7% year-on-year in March 2024), revolving credit (+8.3%) and point-of-sale lending (+15.7%).

Outstanding overdrafts continue to shrink (-14.1% year-on-year in March), while growth in personal loans, which account for almost half of outstanding consumer credit, stands at 1.6% year-on-year.

### Interest rate (narrowly defined) on new revolving loans by type of credit institution, %



### Distribution channels of revolving loans, in % of the total outstanding amount of revolving credits





## Additional information

Only loans granted to individuals (households excluding sole proprietors and unincorporated partnerships) by resident monetary financial institutions are presented here. The outstanding growth rates are calculated from monthly changes in stocks (including sales and securitization) by correcting from modifications that do not reflect economic changes, especially, the accounting derecognition of loans from the MFI's statistical balance sheet due to write-offs/write-downs. Conversely, exchange rate effects are taken into account without any change for technical reasons. Monthly growth rates are those of new loans agreed, i.e. disbursed. Nevertheless, new loan production represents new loans granted, even when they are not actually disbursed to the borrower, in accordance with the Eurosystem harmonised methodology, which aims to provide the public with an indicator that rapidly reflects changes in loan production. For this reason, the production of new loans differs from monthly changes in outstanding loans. Indeed, on the one hand, outstanding loans are recorded after the effective disbursement of funds and, on the other hand, they are reduced by the amortization of old loans. The weighted average rates and new business volumes are calculated according to the harmonized definitions of the Eurosystem. Published rates are the narrowly defined effective rate (NDER). They correspond to the interest component of the Annual Percentage Rate of Charge (APRC). Renegotiated loans also include external mortgage repurchases.

For the European comparison, the scope of borrowers is extended to households, which includes, in addition to individuals, sole entrepreneurs and non-profit institutions serving households.

The ECB now publishes an annual growth rate (AGR) for outstanding housing loans in the eurozone, adjusted for the effects of securitization and other loan transfers. This indicator is included for the first time with the publication of the November 2023 figures (chart p3 top left), replacing the unadjusted AGR used until October 2023. This improves comparability with other countries whose AGRs already incorporated this correction. The annual growth rate of outstandings adjusted for securitization/loan transfer effects stood at +0.7% in November for the eurozone, compared with +0.3% for the unadjusted indicator.

