

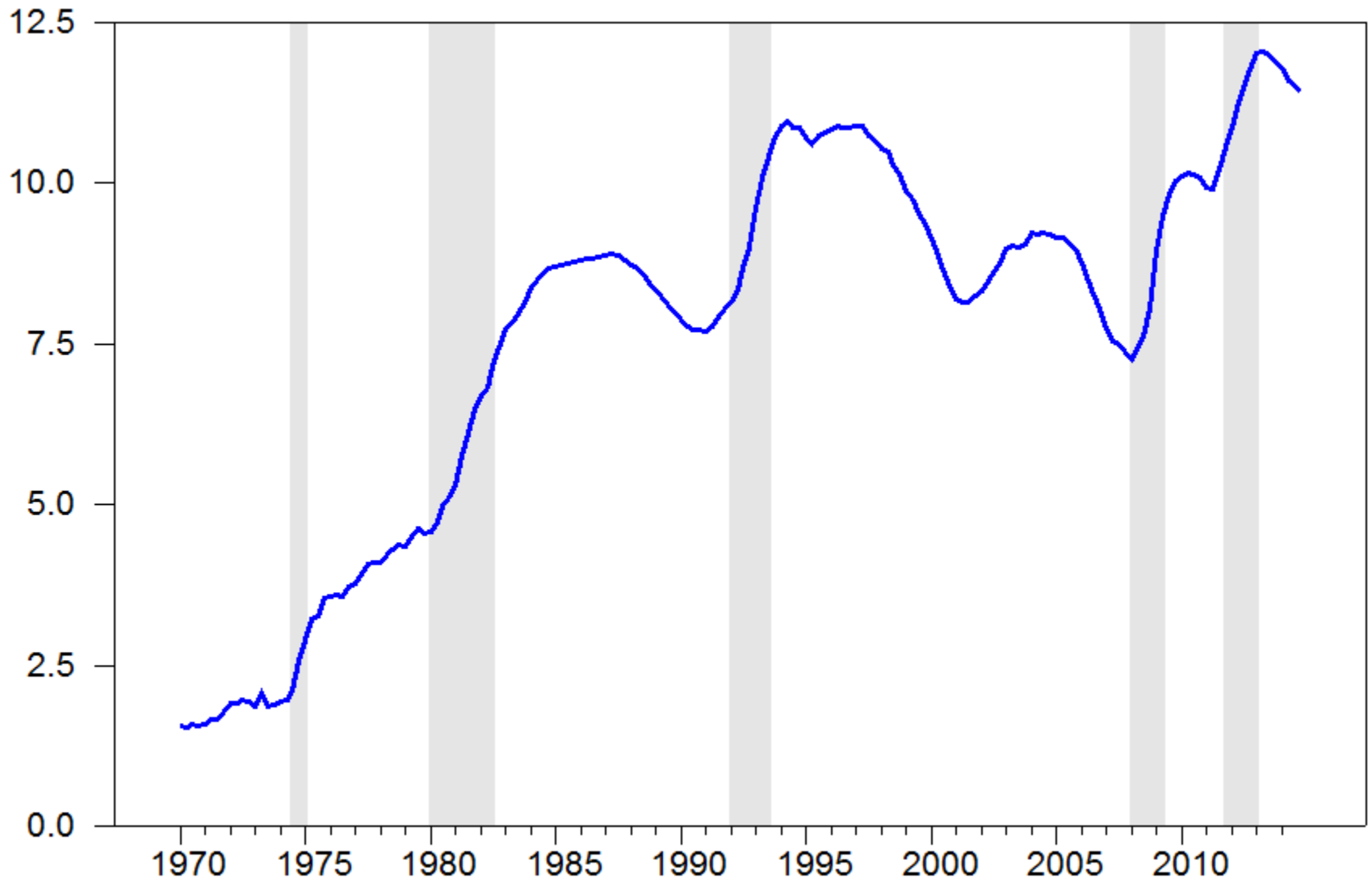
# Hysteresis and the European Unemployment Problem Revisited

Jordi Galí

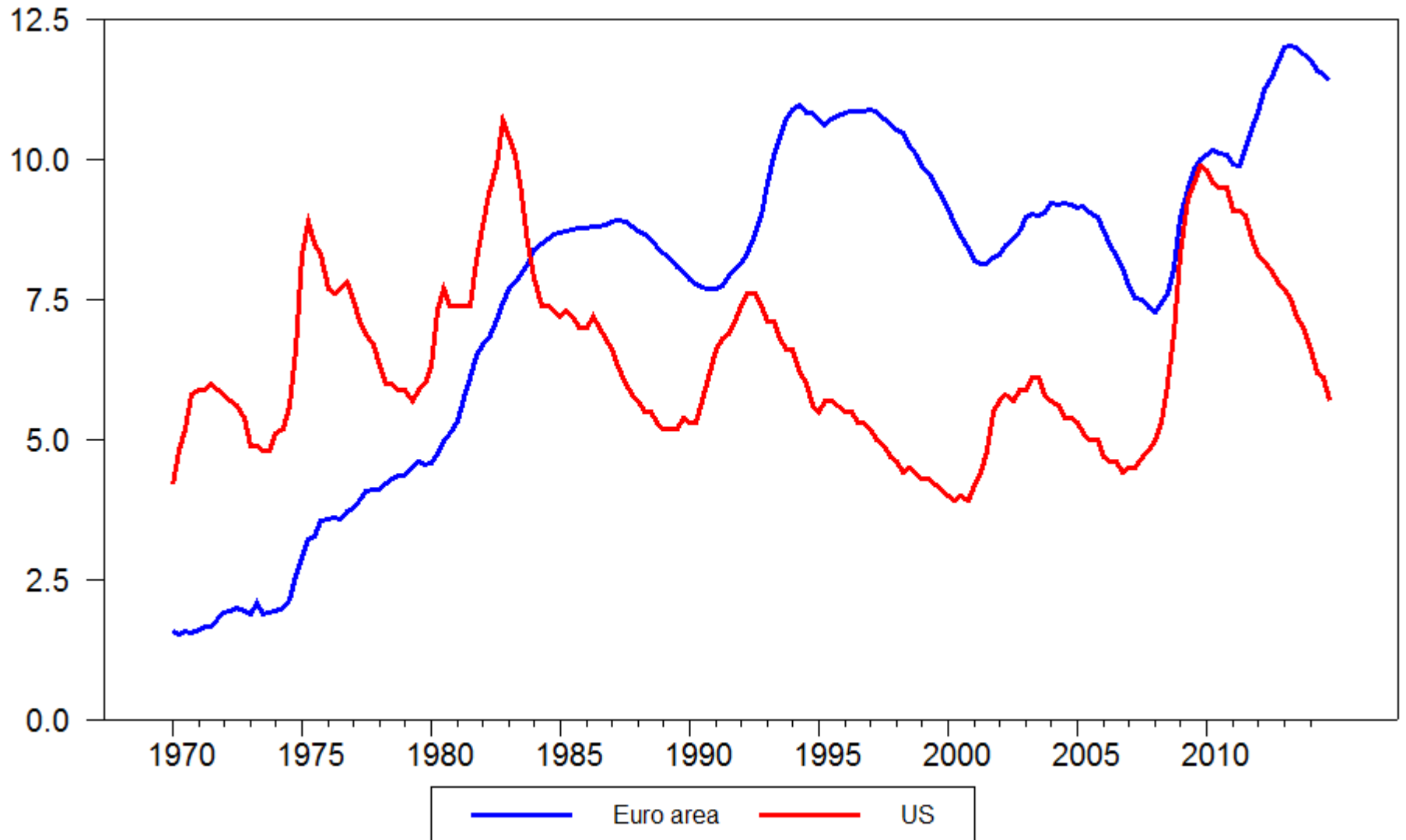
CREI, UPF, Barcelona GSE

December 2015

**Figure 1. Unemployment Rate in the Euro Area**



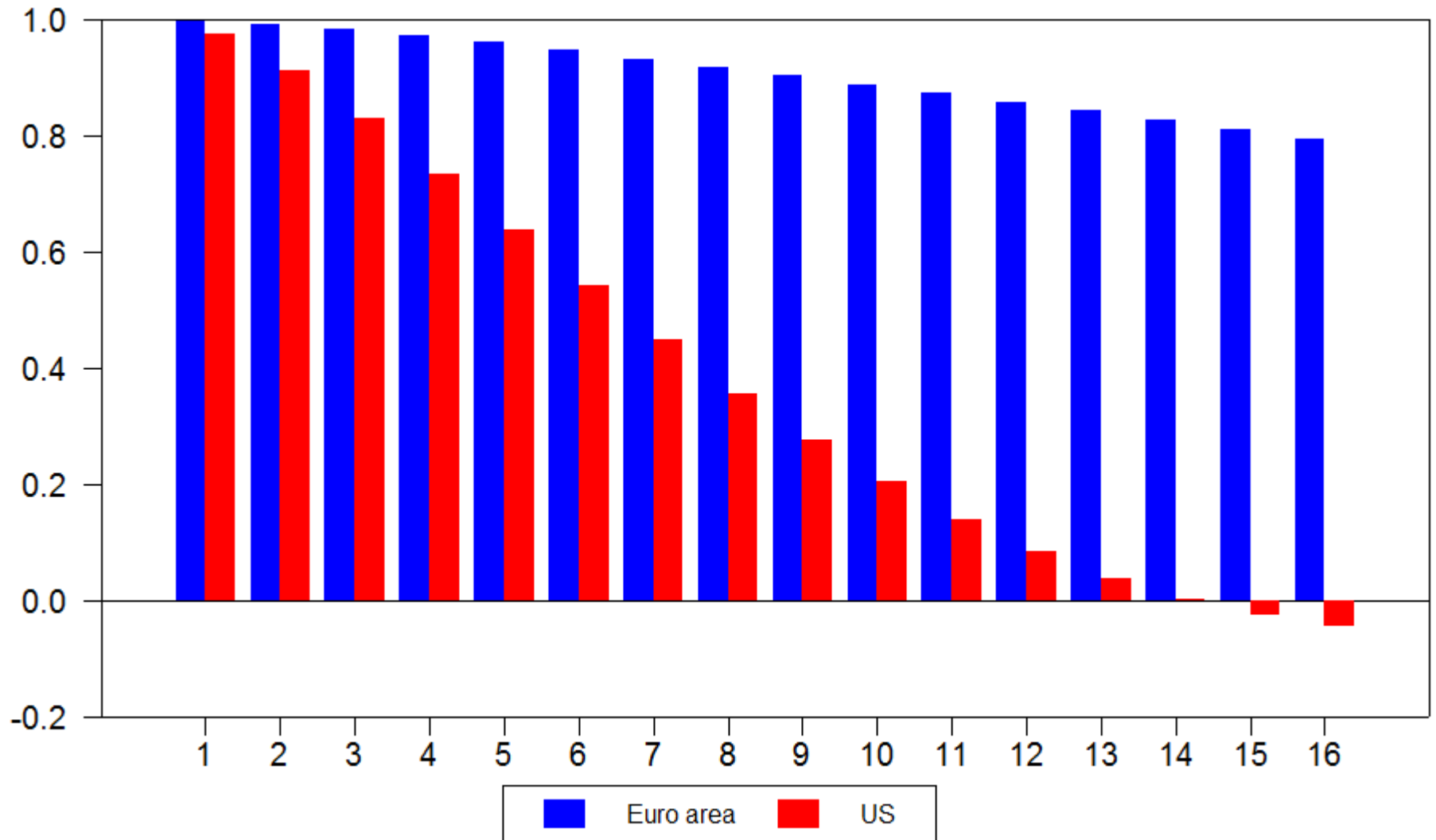
**Figure 1. Unemployment Rate: United States vs. Euro Area**



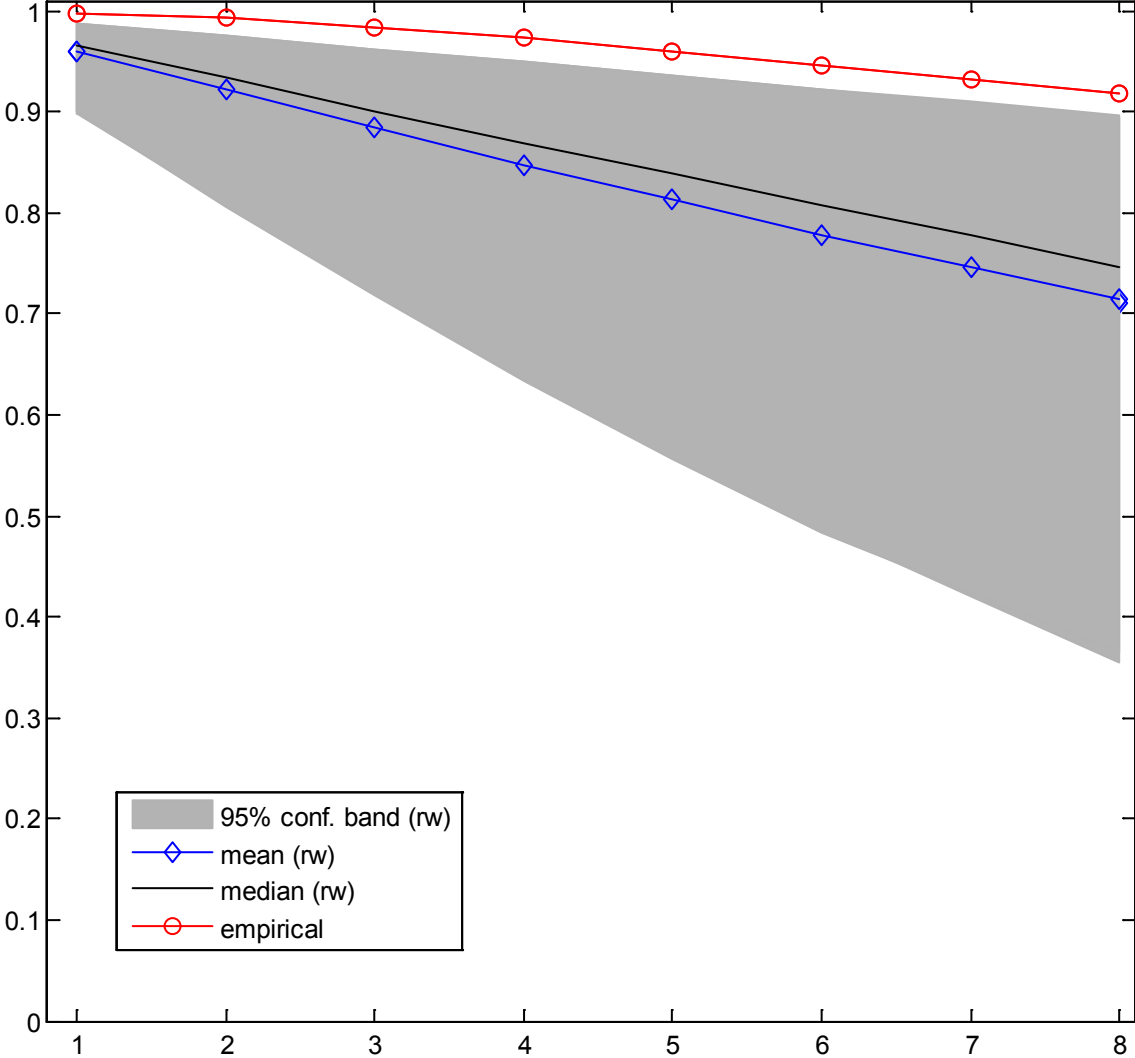
# Unemployment: Europe vs. United States

- Unit root tests:
  - U.S. unemployment rate  $\Rightarrow$  stationary
  - Euro area unemployment rate  $\Rightarrow$  nonstationary (unit root)
- Autocorrelations

## Figure 2. Unemployment Rate: Autocorrelations



**Figure 2.a Euro Area Unemployment: Autocorrelation**  
*1970Q1-2014Q4 (180 obs.)*



# Outline

- What is the source of the unit root in European unemployment?
- Reference framework: a New Keynesian model with unemployment
- Three hypotheses:
  - (i) the *natural rate* hypothesis
  - (ii) the *long run tradeoff* hypothesis
  - (iii) the *hysteresis* hypothesis
- Empirical assessment
- What are the implications for monetary policy? (follow up paper)

# A Benchmark Framework

- Based on Galí (2011) and Galí-Smets-Wouters (2012)
- Monopolistic competition and nominal rigidities in goods and labor markets
- Representative household with large number of members
- Heterogeneity within each household: (i) occupational, (ii) disutility from work
- Three possible statuses: employed, unemployed, non-participant



# A Benchmark Framework

- Staggered wage setting à la Calvo:

$$w_t = \theta_w w_{t-1} + (1 - \theta_w) w_t^*$$

- Optimal wage setting rule:

$$w_t^* = \mu^w + (1 - \beta\theta_w) \sum_{k=0}^{\infty} (\beta\theta_w)^k E_t \left\{ \underline{w}_{t+k|t} \right\}$$

where  $\underline{w}_{t+k|t} \equiv p_{t+k} + c_{t+k} + \varphi n_{t+k|t}$  and  $\mu^w \equiv \log \frac{\epsilon_w}{\epsilon_w - 1}$

- Implied wage dynamics equation

$$\pi_t^w = \beta E_t \{ \pi_{t+1}^w \} - \lambda_w (\mu_t^w - \mu^w)$$

where  $\mu_t^w \equiv w_t - p_t - (c_t + \varphi n_t)$  is the *average* wage markup.

- Aggregate participation:

$$w_t - p_t = c_t + \varphi l_t$$

- Unemployment rate:

$$u_t \equiv l_t - n_t$$

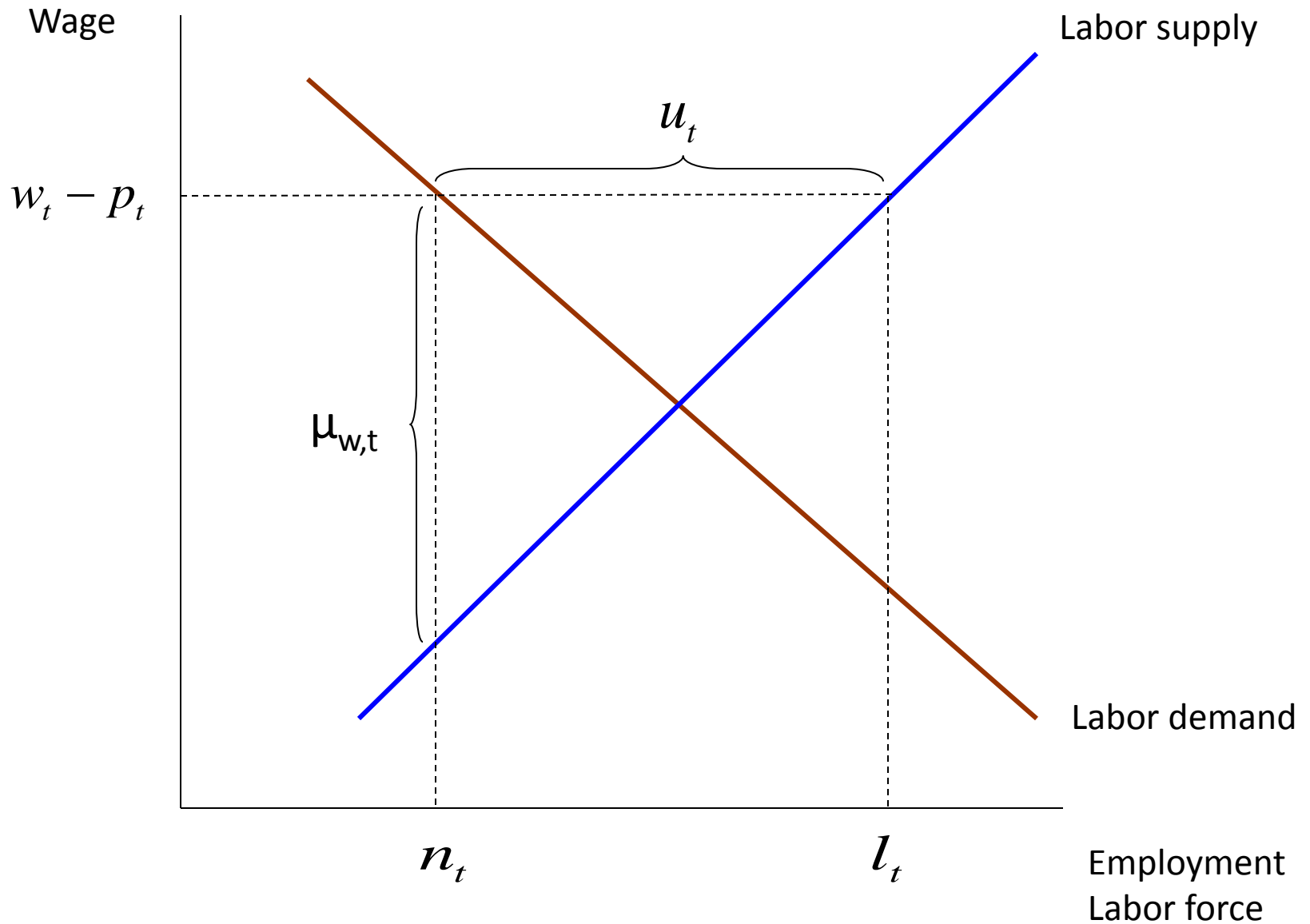
- Key relation:

$$\mu_t^w = \varphi u_t$$

- Natural rate of unemployment:

$$\mu^w = \varphi u^n$$

**Figure 6. The Wage Markup and the Unemployment Rate**



# A Benchmark Framework

- Implied wage Phillips curve (Galí (2011)):

$$\pi_t^w = \beta E_t \{ \pi_{t+1}^w \} - \lambda_w \varphi(u_t - u^n)$$

- Extension with indexation:

$$\pi_t^w = \pi_{t-1}^p + \beta E_t \{ \pi_{t+1}^w - \pi_t^p \} - \lambda_w \varphi(u_t - u^n)$$

- Monetary policy

$$\hat{i}_t = \phi_i \hat{i}_{t-1} + (1 - \phi_i) [\phi_\pi (\pi_t^p - \pi^*) + \phi_y \Delta y_t]$$

where  $\hat{i}_t \equiv i_t - (\rho + \pi^*)$

# A Benchmark Framework

- Equilibrium

$$u_t \sim I(0)$$

# A Benchmark Framework

- Equilibrium

$$u_t \sim I(0)$$

- Source of stationarity: optimal wage setting  $\Rightarrow$

$$(1 - \beta\theta_w) \sum_{k=0}^{\infty} (\beta\theta_w)^k E_t \left\{ \mu_{t+k|t}^w \right\} = \mu^w$$

where  $\mu_{t+k|t}^w \equiv w_t^* - \underline{w}_{t+k|t}$

$$\Rightarrow \mu_t^w \sim I(0) \Rightarrow u_t \sim I(0)$$

- How can we modify that benchmark model to generate a unit root in the unemployment rate?

# The Natural Rate Hypothesis

- Assumption:

$$u_t^n \sim \text{random walk}$$

- Source: non-stationarity in the desired markup

$$\mu_{w,t}^n \sim \text{random walk}$$

- Natural rate of unemployment:

$$\mu_{w,t}^n = \varphi u_t^n$$

- Implication:

$$u_t \sim I(1)$$

# The Natural Rate Hypothesis

- Empirical assesment

$$u_t = u_t^n + \tilde{u}_t$$

$$\pi_t^w = \pi_{t-1}^p - \lambda_w \varphi \sum_{k=0}^{\infty} \beta^k E_t \{ \tilde{u}_{t+k} \}$$

$$\pi_t^{w,*} = \pi_{t-1}^p - \lambda_w \varphi \sum_{k=0}^{\infty} \beta^k E \{ \tilde{u}_{t+k} | \mathbf{x}_t, \mathbf{x}_{t-1}, \dots \}$$

where  $\mathbf{x}_t \equiv [\tilde{u}_t, \pi_t^w - \pi_{t-1}^p, \tilde{u}_{t-1}, \pi_{t-1}^w - \pi_{t-2}^p, \dots]$

$\tilde{u}_t \sim$  cyclical component of a MBN decomposition of  $\{u_t\}$

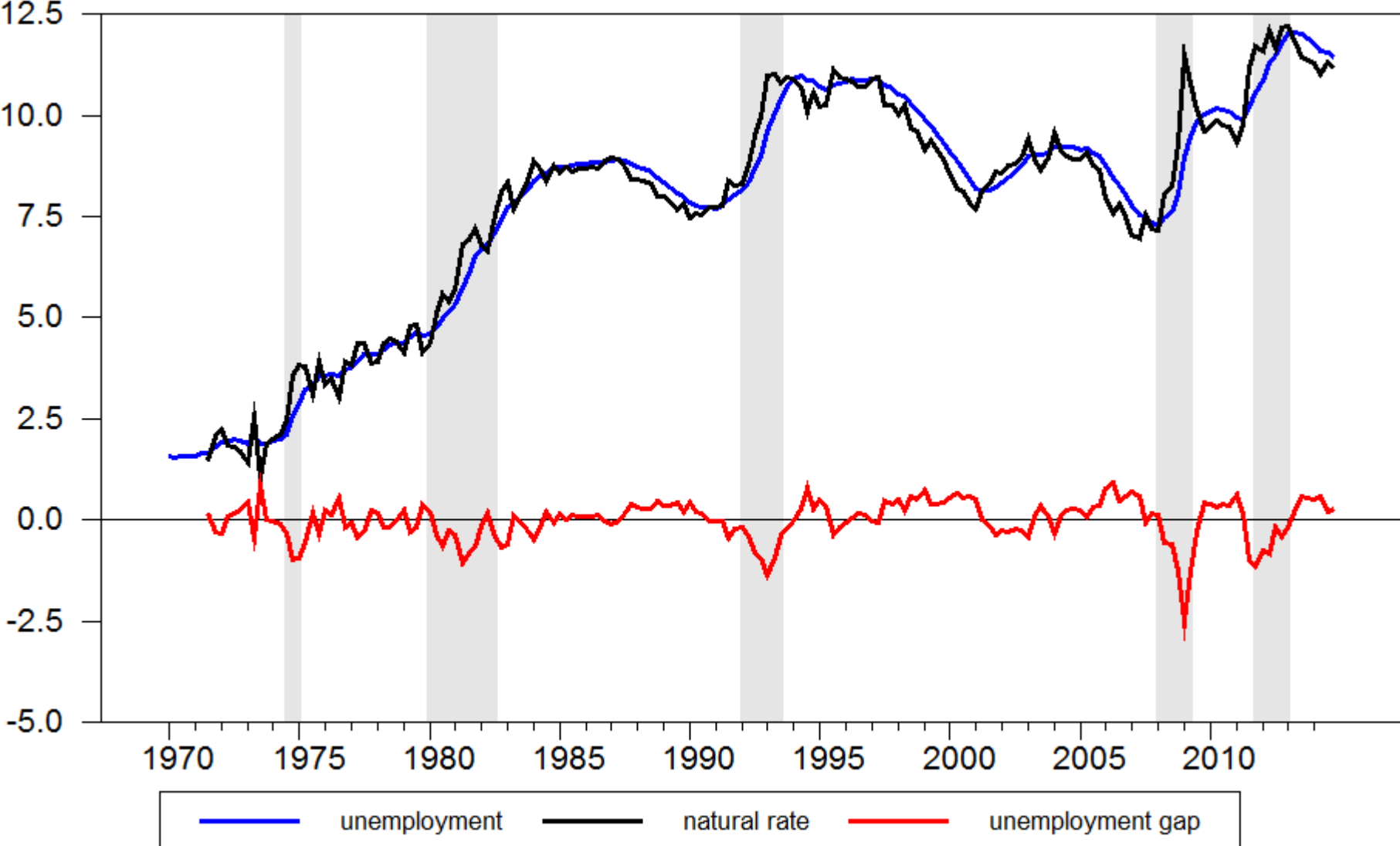
- Under the null that the model is "true":

$$\pi_t^{w,*} = \pi_t^w$$

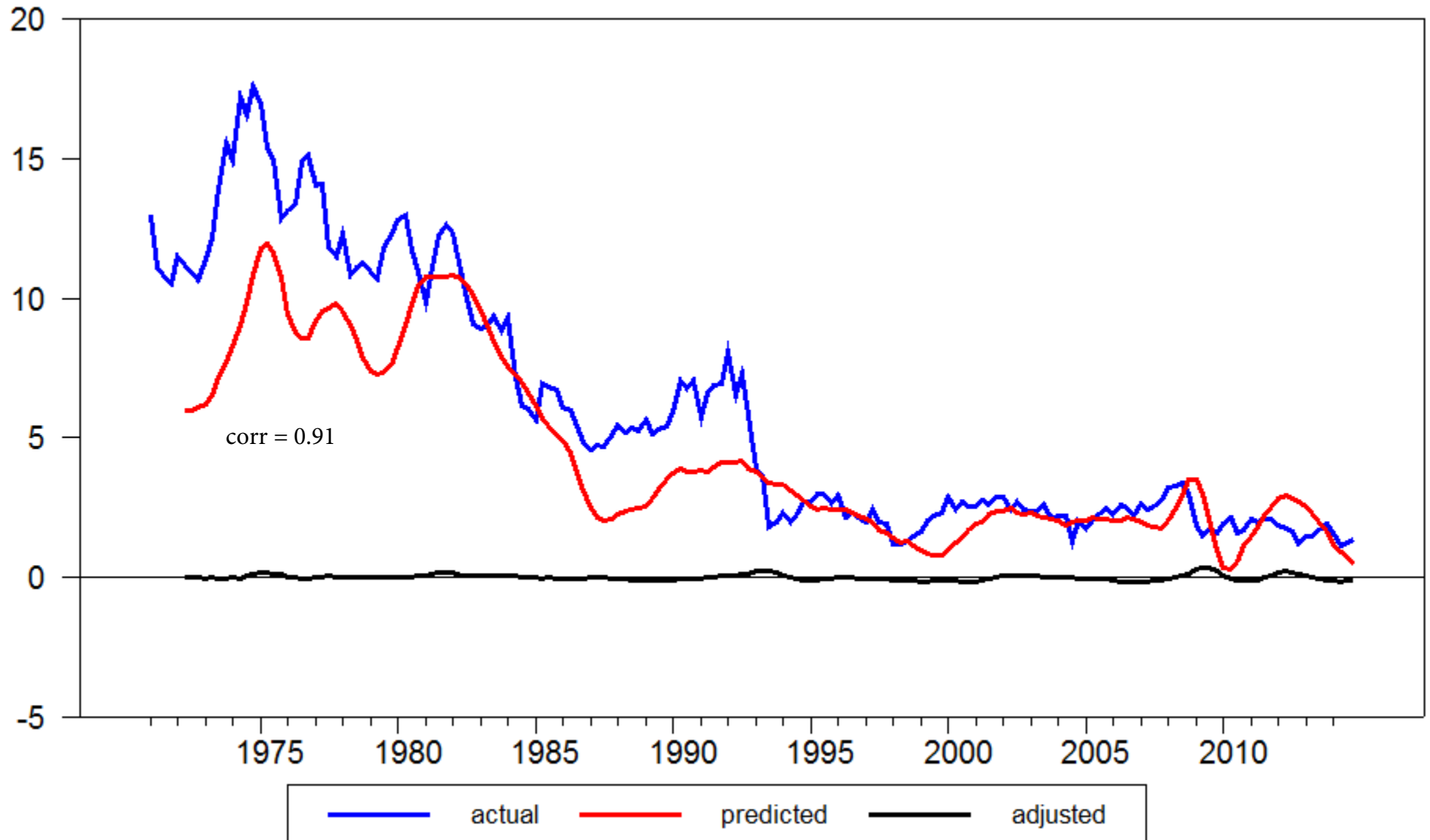
- Evidence



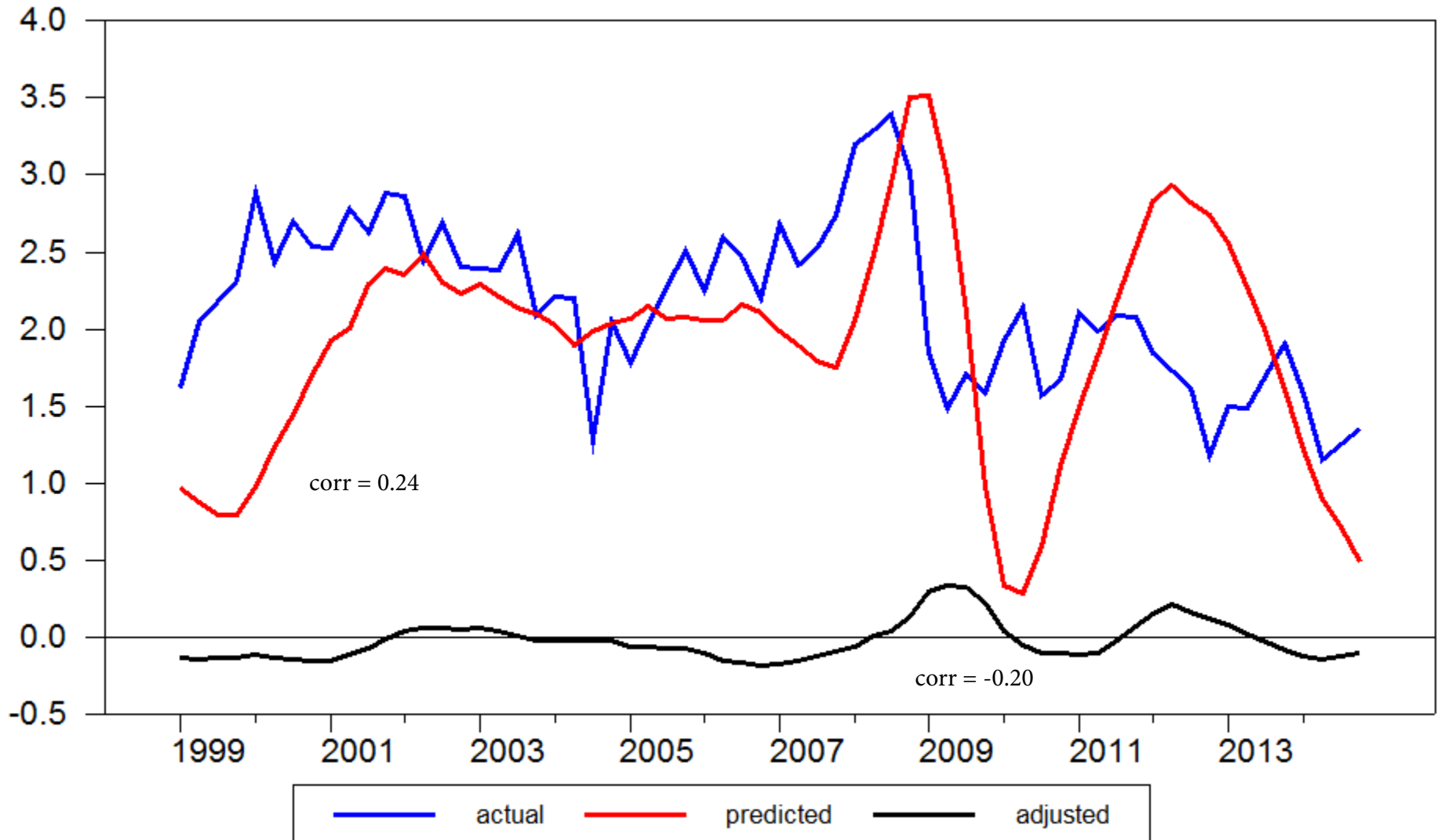
**Figure 8. The Natural Rate of Unemployment and the Unemployment Gap under the Natural Rate Hypothesis**



**Figure 9a. Wage Inflation: Actual vs. Predicted under the Natural Rate Hypothesis (1970-2014)**



**Figure 9b. Wage Inflation: Actual vs. Predicted under the Natural Rate Hypothesis (1999-2014)**



# The Long Run Tradeoff Hypothesis

- Assumption:

$$\pi_t^* \sim \text{random walk}$$

- Implications:

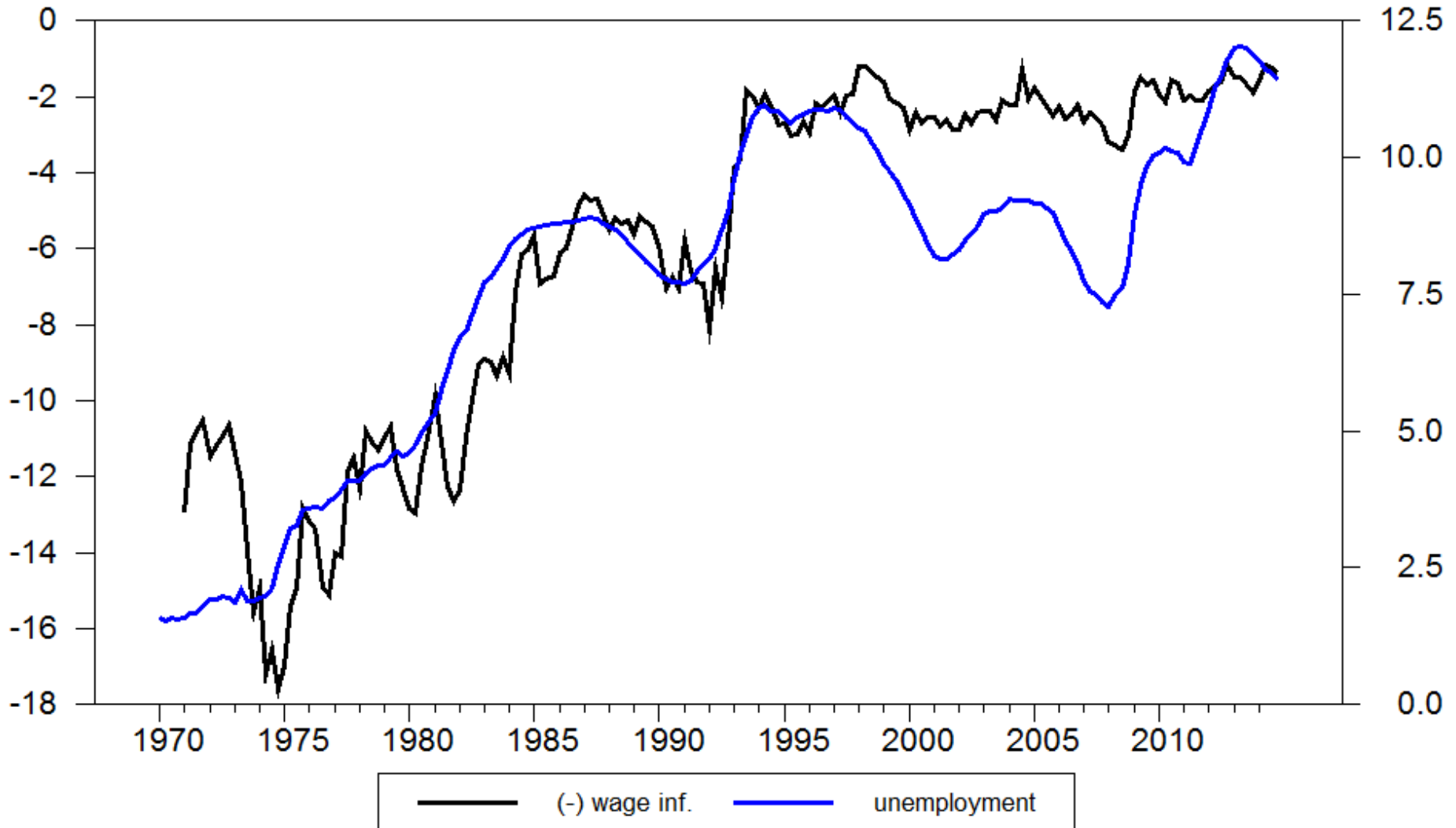
$$\pi_t^w \sim I(1)$$

$$u_t \sim I(1)$$

in the absence of (full) indexation, given

$$\pi_t^w = \beta E_t\{\pi_{t+1}^w\} - \lambda_w \varphi(u_t - u^n)$$

**Figure 11. A Long Run Tradeoff between Wage Inflation and Unemployment?**



# The Long Run Tradeoff Hypothesis

- Empirical assessment:

Cointegrating relation:

$$u_t = u^n - \frac{1 - \beta}{\lambda_w \varphi} \pi_t^w$$

*Baseline calibration* ( $\varphi = 5$ )  $\Rightarrow -\frac{1 - \beta}{\lambda_w \varphi} = -0.52$  (lower if indexation)

*Evidence:* cointegrating coefficient of  $-2$

- Alternative calibration:  $\varphi = 0.08 \quad \Rightarrow \quad s.d.(u_t) = 22 \%$

# The Hysteresis Hypothesis

- *Insider-outsider model* of the labor market: Blanchard-Summers, Gottfries-Horn, Lindbeck-Snowder,...
- Key feature: wages set with a view to ensuring the jobs of insiders
- Wage setting rule: set  $w_t^*(j)$  such that

$$(1 - \beta\theta_w) \sum_{k=0}^{\infty} (\beta\theta_w)^k E_t \left\{ n_{t+k|t}(j) \right\} = n_t^*(j)$$

- Insiders' evolution:

$$n_t^*(j) = n_{t-1}(j)$$

# The Hysteresis Hypothesis

- Implied wage inflation Phillips curve:

$$\pi_t^w = \beta E_t\{\pi_{t+1}^w\} + \lambda_n \Delta n_t$$

where  $\lambda_n \equiv \frac{1-\theta_w}{\theta_w \epsilon_w}$

- Equilibrium:

$$u_t \sim I(1)$$



# The Hysteresis Hypothesis

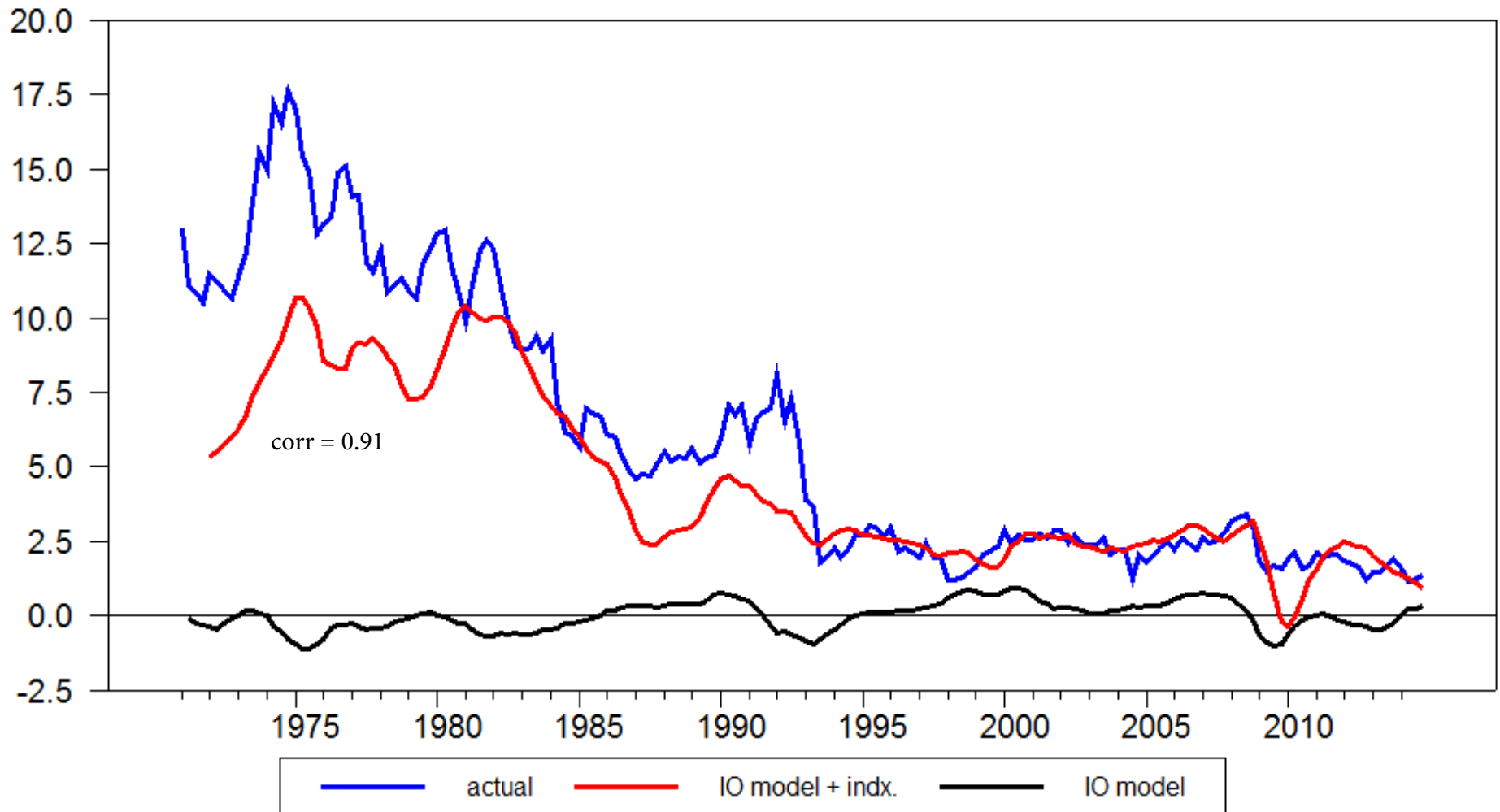
- Empirical assessment:

$$\pi_t^w = \pi_{t-1}^p + \lambda_n \sum_{k=0}^{\infty} \beta^k E_t \{ \Delta n_{t+k} \}$$

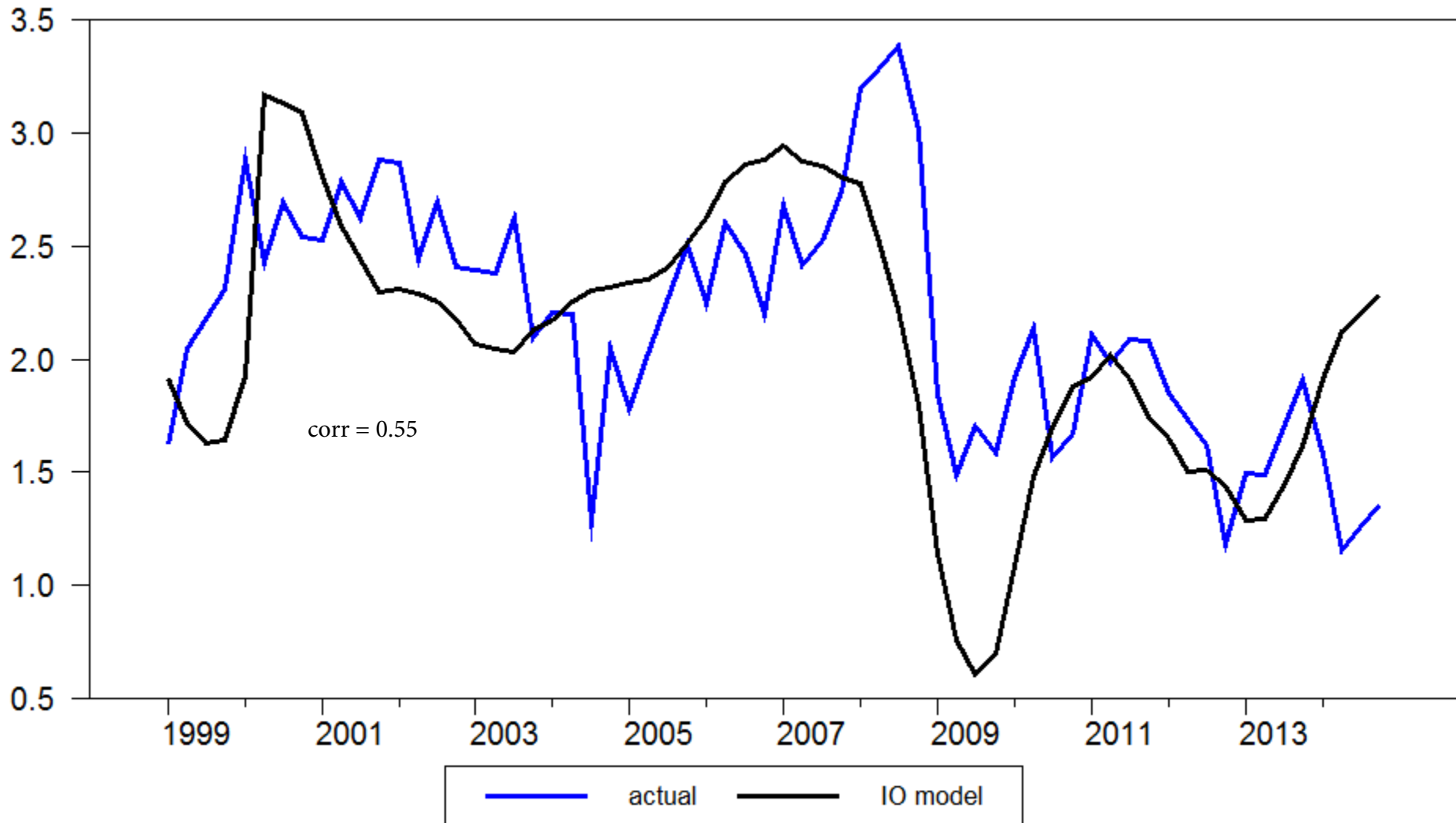
$$\pi_t^{w,*} = \pi_{t-1}^p + \lambda_n \sum_{k=0}^{\infty} \beta^k E \{ \Delta n_{t+k} | \mathbf{x}_t, \mathbf{x}_{t-1}, \dots \}$$

where  $\mathbf{x}_t \equiv [\Delta n_t, \pi_t^w - \pi_{t-1}^p, \Delta n_{t-1}, \pi_{t-1}^w - \pi_{t-2}^p, \dots]$

**Figure 13a. Wage Inflation in the  
Insider-Outsider NK Model (1970-2014)**



**Figure 13b. Wage Inflation in the  
Insider-Outsider NK Model (1999-2014)**



# The Hysteresis Hypothesis

- Empirical assessment:

$$\pi_t^w = \pi_{t-1}^p + \lambda_n \sum_{k=0}^{\infty} \beta^k E_t \{ \Delta n_{t+k} \}$$

$$\pi_t^{w,*} = \pi_{t-1}^p + \lambda_n \sum_{k=0}^{\infty} \beta^k E \{ \Delta n_{t+k} | \mathbf{x}_t, \mathbf{x}_{t-1}, \dots \}$$

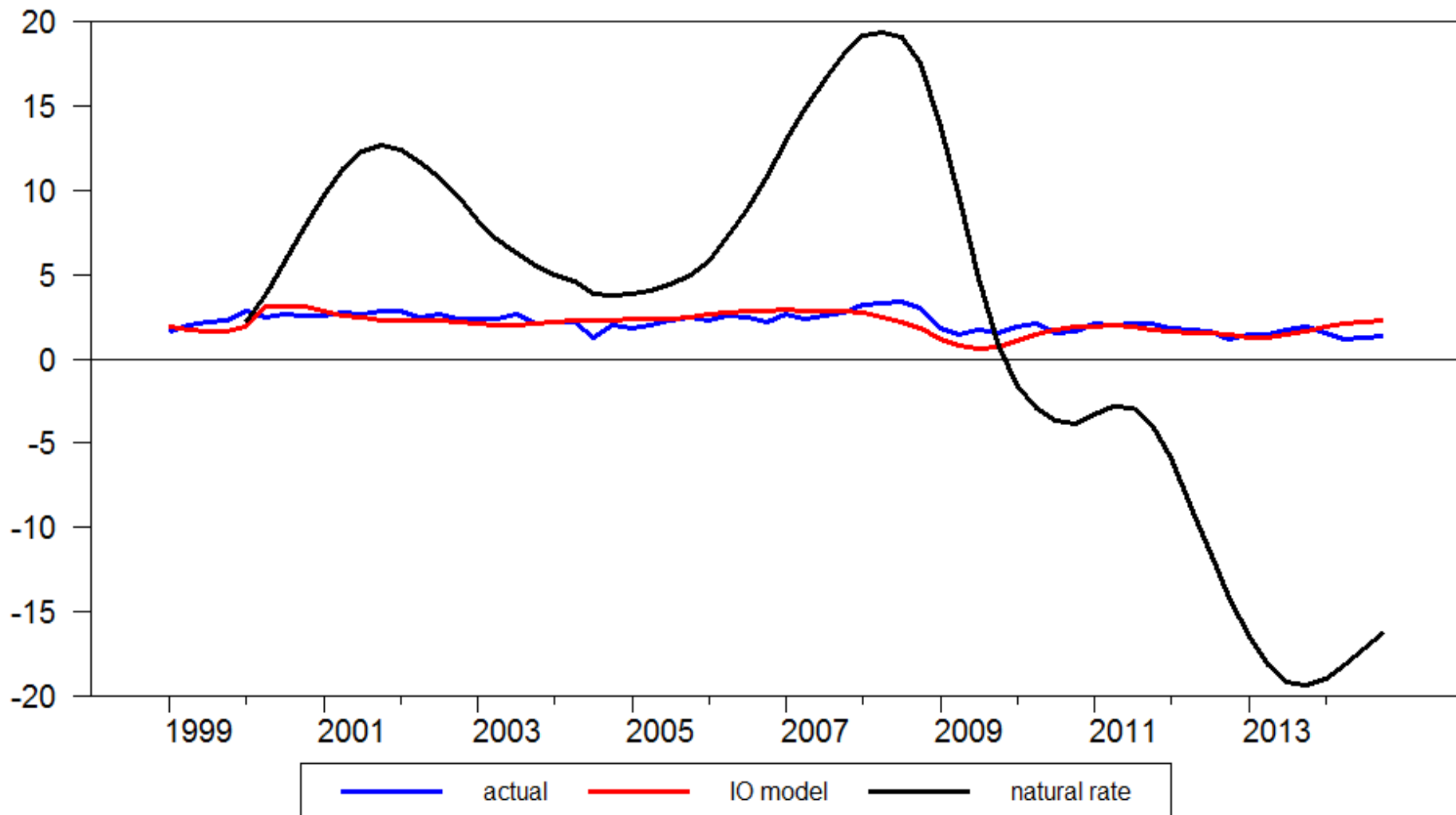
where  $\mathbf{x}_t \equiv [\Delta n_t, \pi_t^w - \pi_{t-1}^p, \Delta n_{t-1}, \pi_{t-1}^w - \pi_{t-2}^p, \dots]$

- Comparison with benchmark model with constant natural rate:

$$\pi_t^{w,*} = \pi_{t-1}^p - \lambda_w \varphi \sum_{k=0}^{\infty} \beta^k E \{ \hat{u}_{t+k} | \mathbf{x}_t, \mathbf{x}_{t-1}, \dots \}$$

where  $\mathbf{x}_t \equiv [\hat{u}_t, \pi_t^w - \pi_{t-1}^p, \hat{u}_{t-1}, \pi_{t-1}^w - \pi_{t-2}^p, \dots]$

**Figure 13c. Wage Inflation:  
Insider-Outsider vs. Constant Natural Rate Models**



# Monetary Policy Design with Insider-Outsider Labor Markets and Hysteresis

- Optimal monetary policy

$$\min E_0 \sum_{t=0}^{\infty} \beta^t \left( (1 + \varphi)(1 - \alpha)\widehat{n}_t^2 + \frac{\epsilon_p}{\lambda_p} (\pi_t^p)^2 + \frac{\epsilon_w(1 - \alpha)}{\lambda_w} (\pi_t^w)^2 \right)$$

subject to

$$\pi_t^p = \beta E_t \{ \pi_{t+1}^p \} + \lambda_p \alpha \widehat{n}_t + \lambda_p \widetilde{\omega}_t$$

$$\pi_t^w = \beta E_t \{ \pi_{t+1}^w \} + \lambda_n \Delta \widehat{n}_t$$

$$\widetilde{\omega}_{t-1} \equiv \widetilde{\omega}_t - \pi_t^w + \pi_t^p + \Delta a_t - \Delta x_t$$

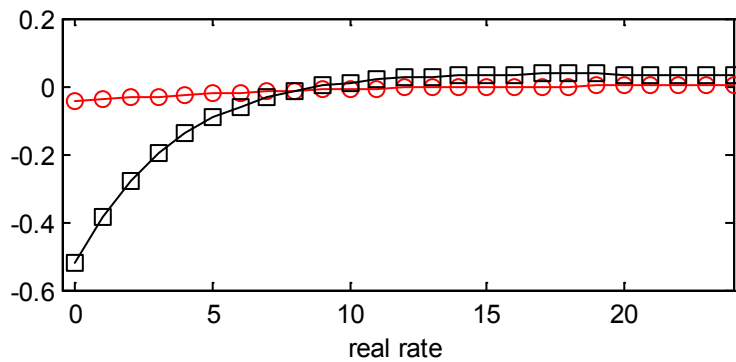
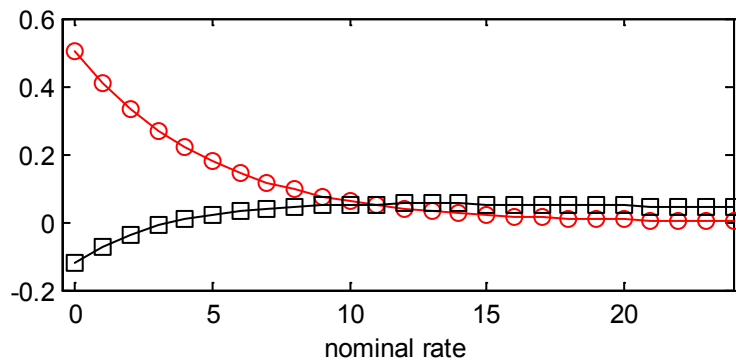
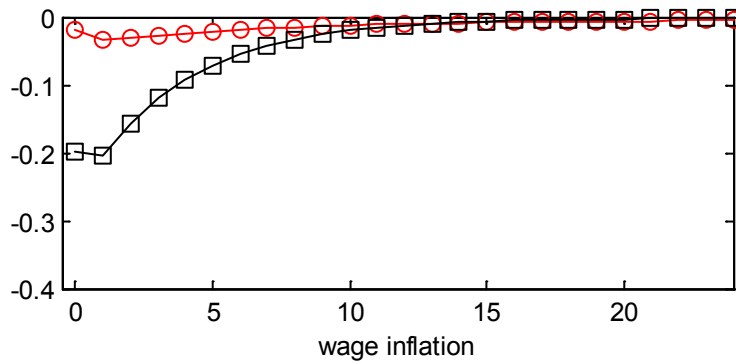
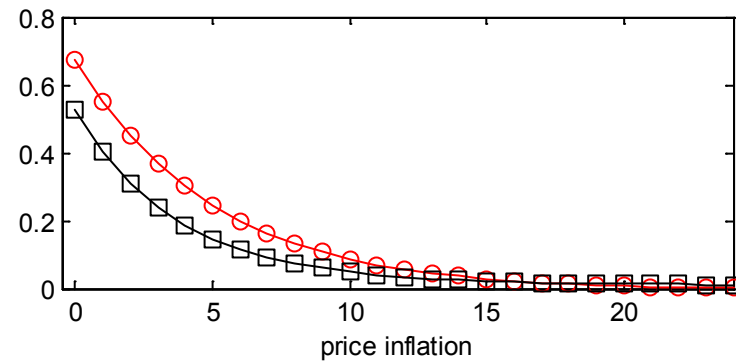
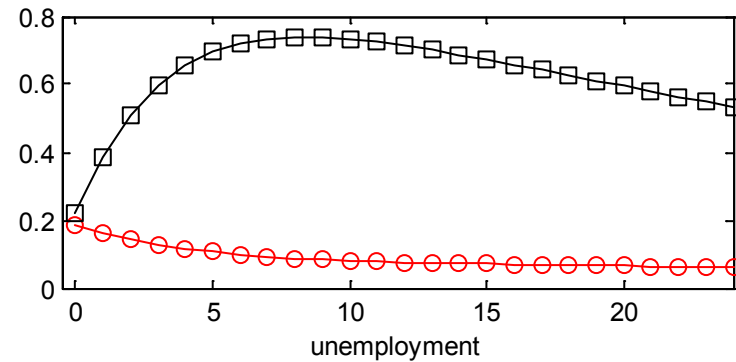
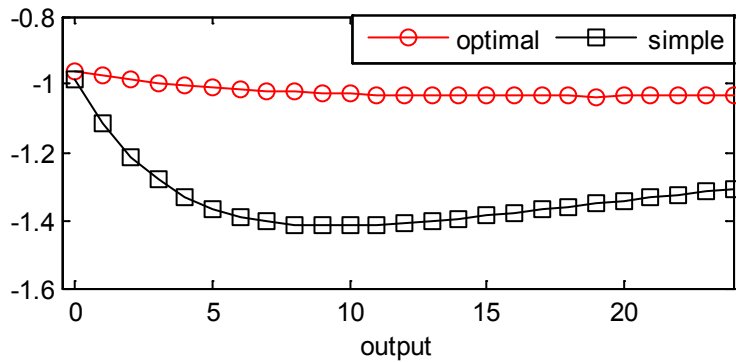
for  $t = 0, 1, 2, \dots$  where  $\widetilde{\omega}_t \equiv \omega_t - (a_t - \alpha n + \log(1 - \alpha) - x_t)$

# Monetary Policy Design with Insider-Outsider Labor Markets and Hysteresis

- Optimal policy vs. baseline simple rule

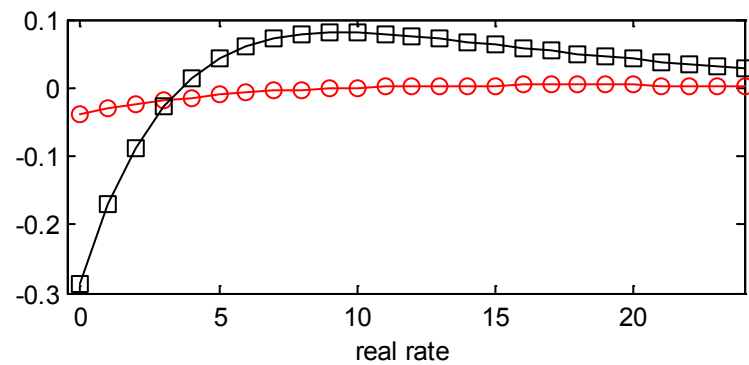
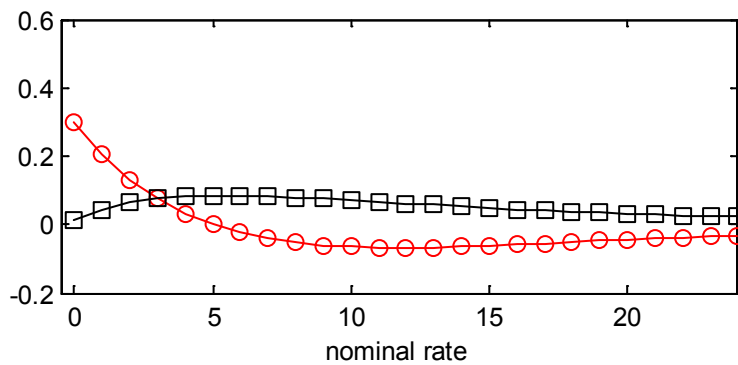
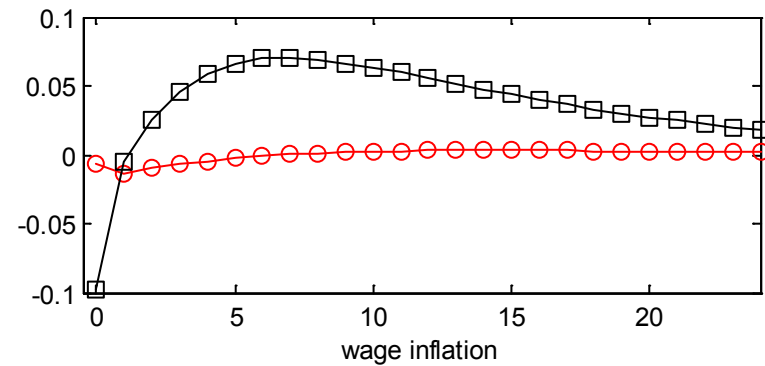
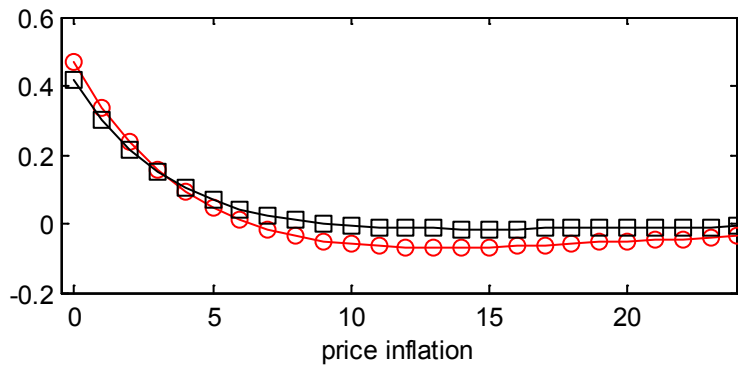
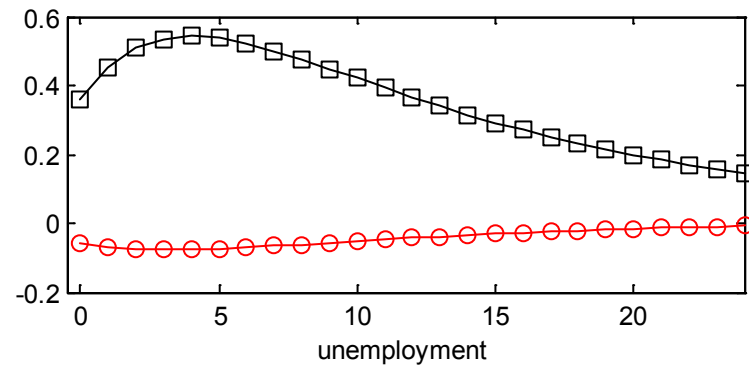
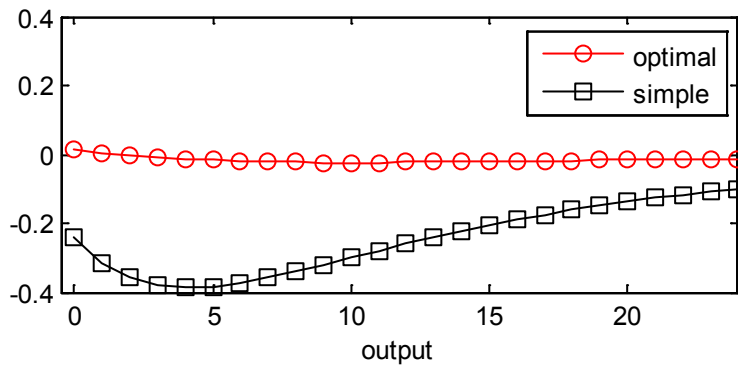
$$i_t = 0.9i_{t-1} + 0.1(1.5\pi_t^p + 0.5\Delta y_t)$$

# Figure 4.a Optimal Policy vs. Simple Rule: Technology Shocks

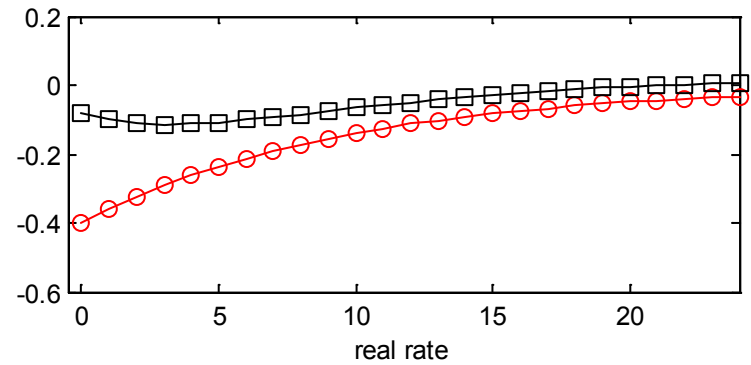
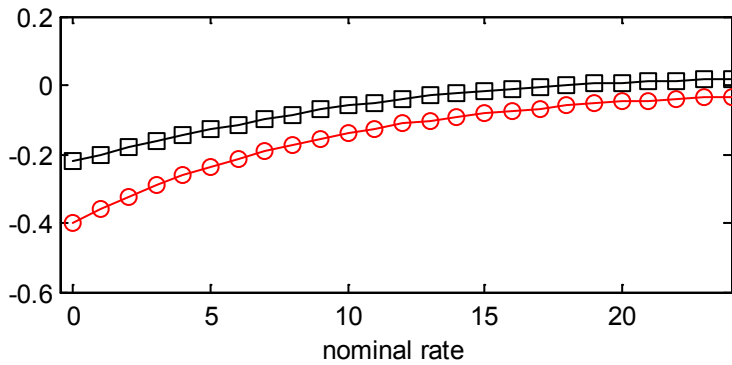
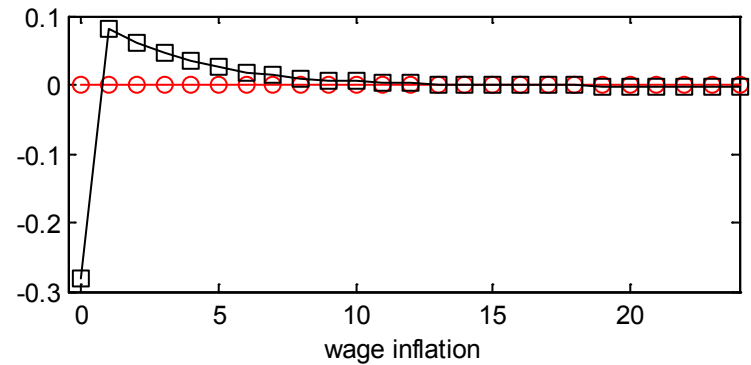
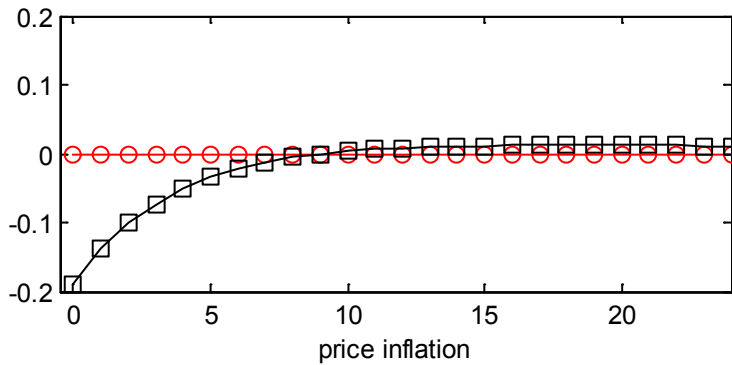
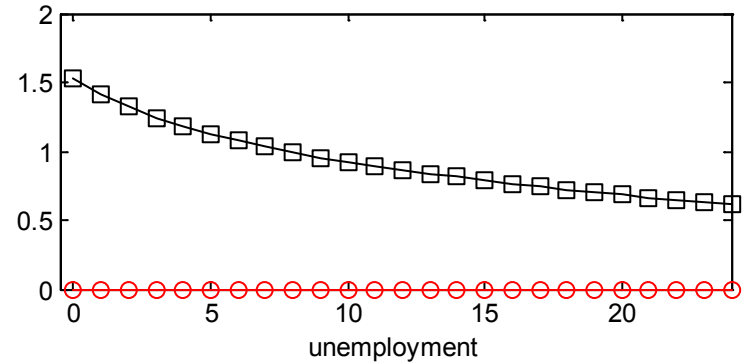
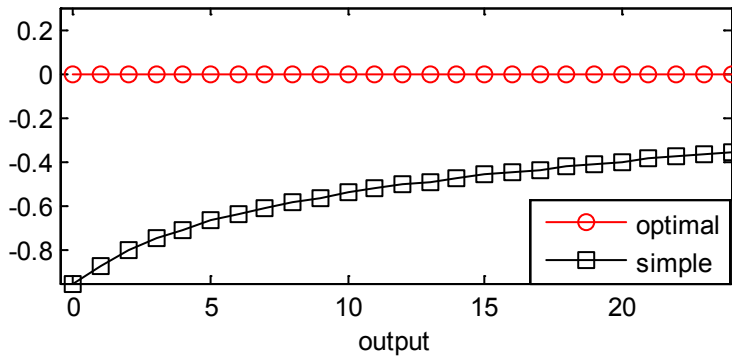




# Figure 4.b Optimal Policy vs. Simple Rule: Markup Shocks



# Figure 4.c Optimal Policy vs. Simple Rule: Demand Shocks



# Monetary Policy Design with Insider-Outsider Labor Markets and Hysteresis

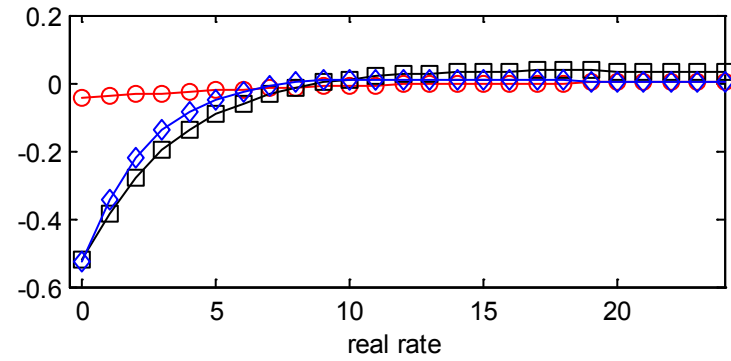
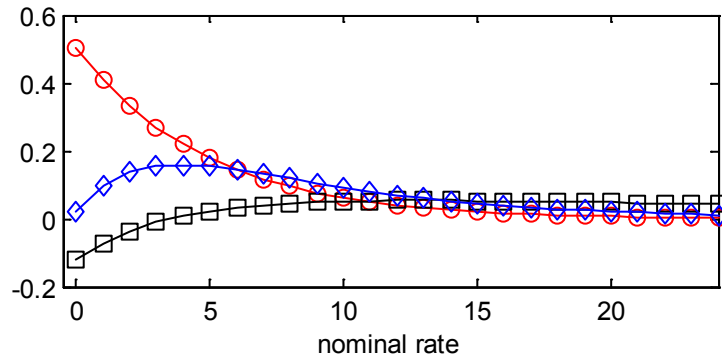
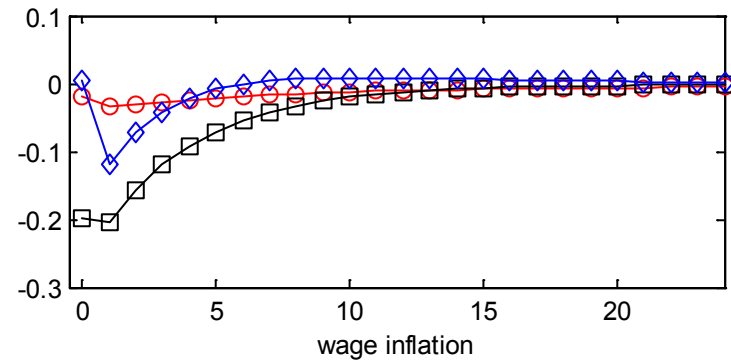
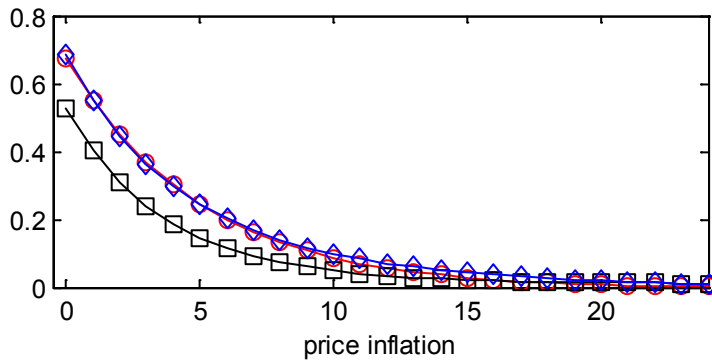
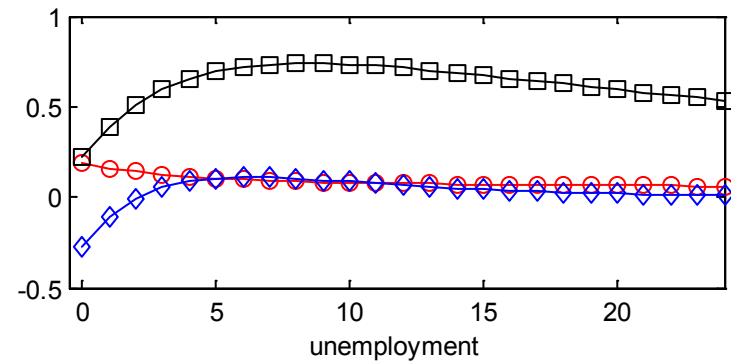
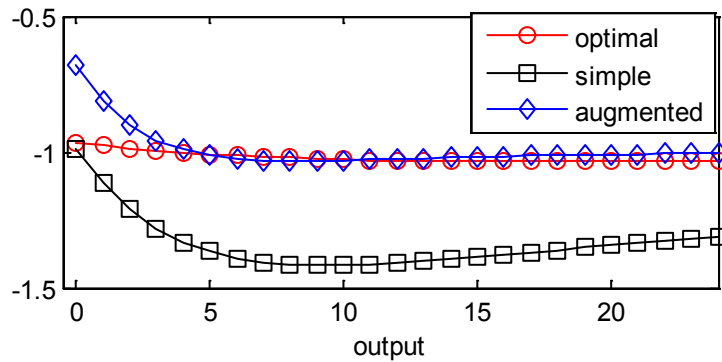
- Optimal policy vs. baseline simple rule

$$i_t = 0.9i_{t-1} + 0.1(1.5\pi_t^p + 0.5\Delta y_t)$$

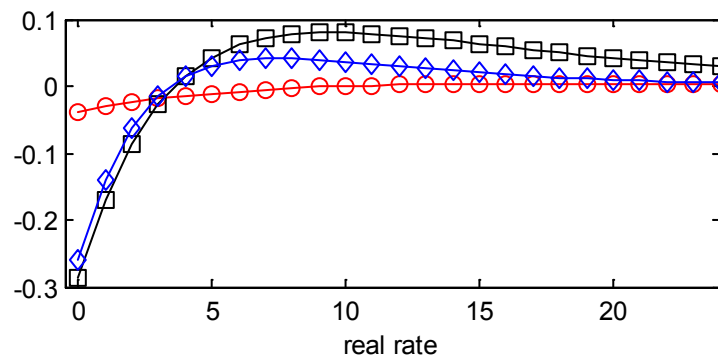
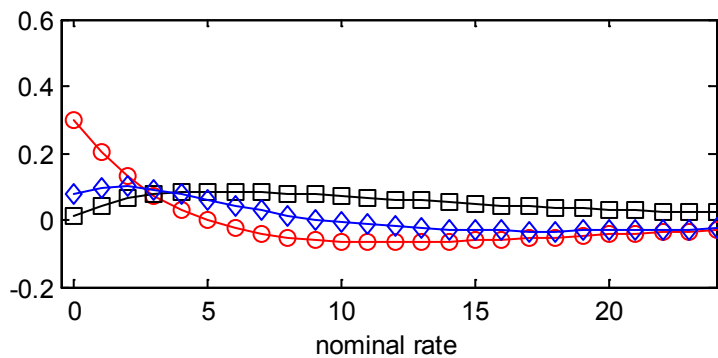
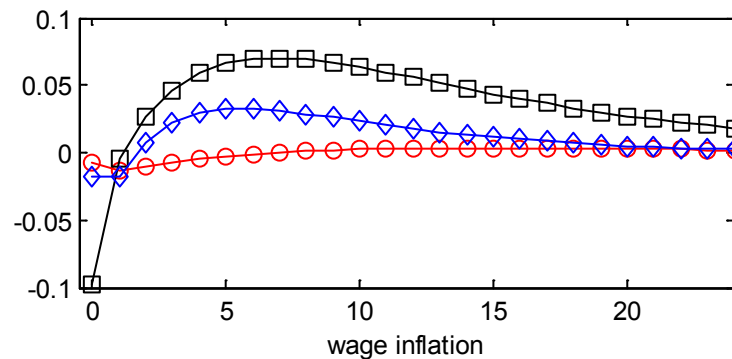
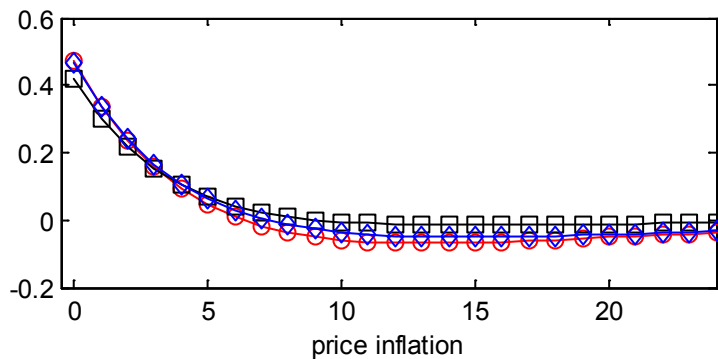
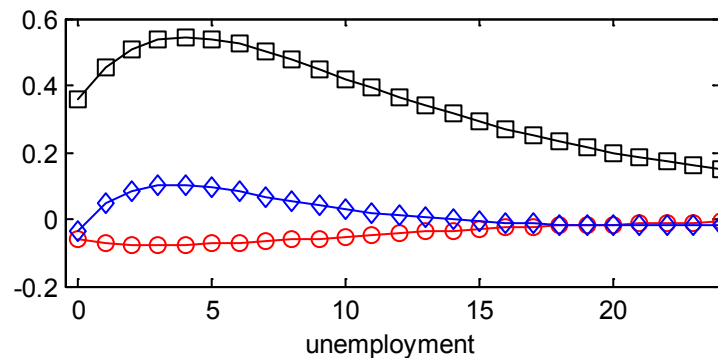
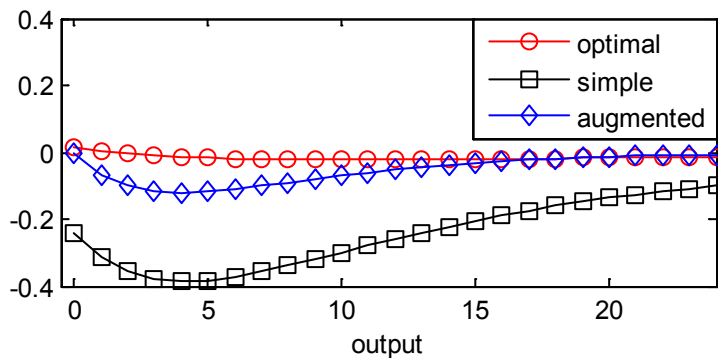
- Optimal policy vs. augmented simple rule

$$i_t = 0.9i_{t-1} + 0.1(1.5\pi_t^p + 0.5\Delta y_t - 0.5u_t)$$

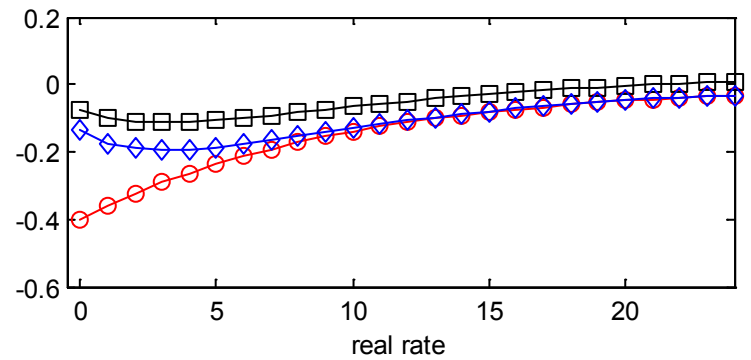
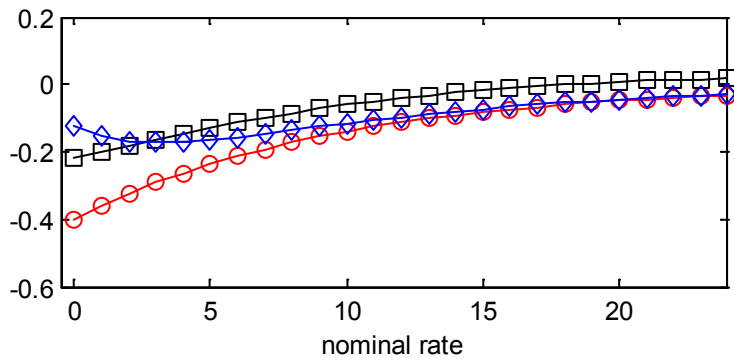
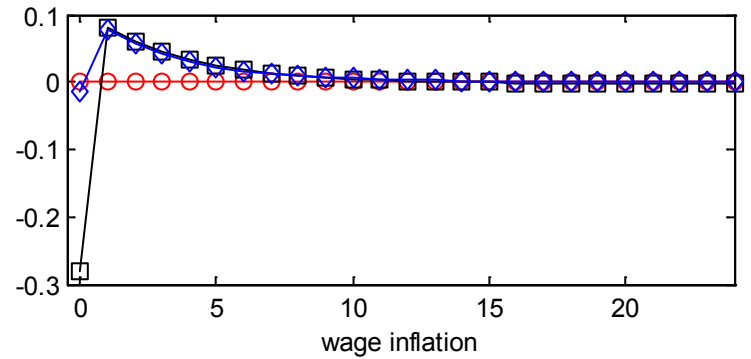
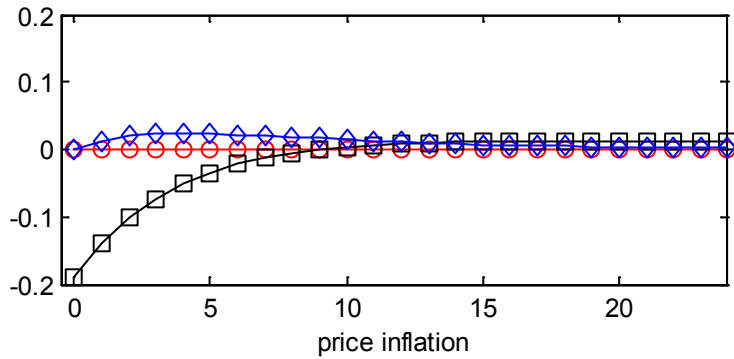
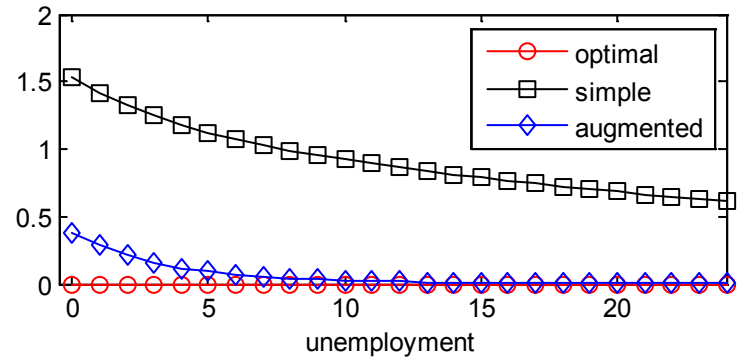
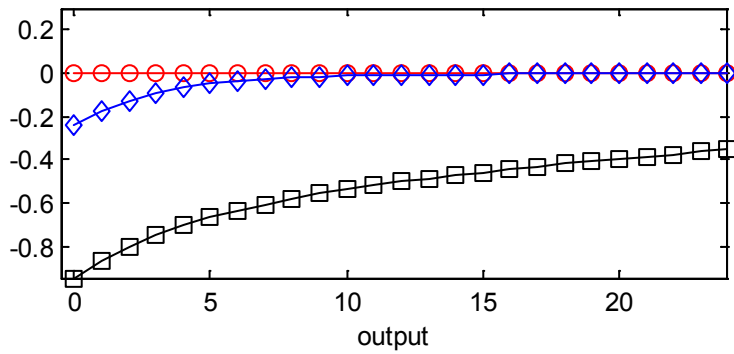
# Figure 5.a Optimal vs. Augmented Rule: Technology Shocks



# Figure 5.b Optimal vs. Augmented Rule: Markup Shocks



# Figure 5.c Optimal vs. Augmented Rule: Demand Shocks



# Monetary Policy Design with Insider-Outsider Labor Markets and Hysteresis

- Optimal policy vs. baseline simple rule

$$i_t = 0.9i_{t-1} + 0.1(1.5\pi_t^p + 0.5\Delta y_t)$$

- Optimal policy vs. augmented simple rule

$$i_t = 0.9i_{t-1} + 0.1(1.5\pi_t^p + 0.5\Delta y_t - 0.5u_t)$$

- Welfare

**Table 5**  
**Monetary Policy and Welfare in the NK-IO Model**

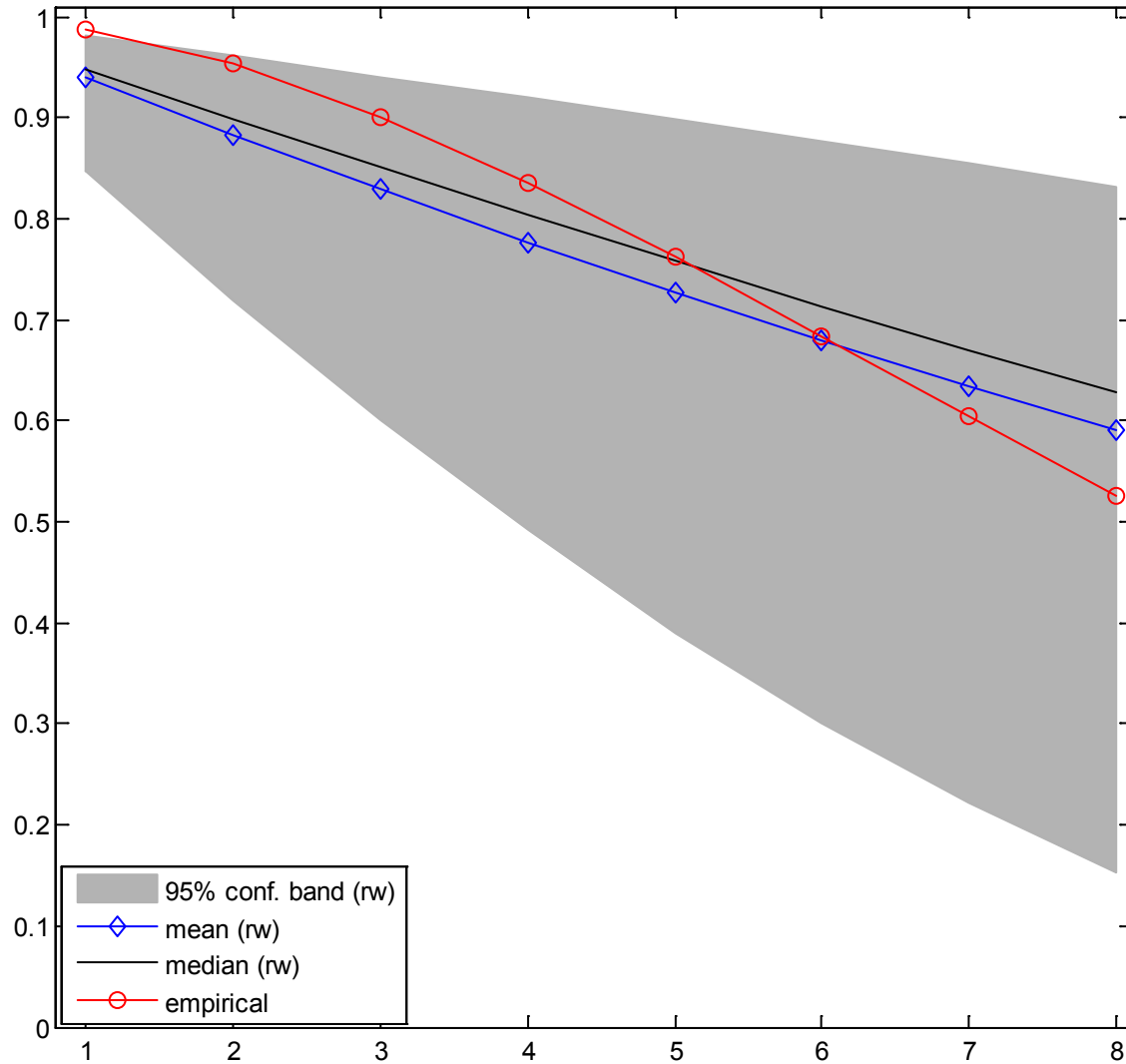
	<i>Hysteresis Parameter</i>					
	$\gamma = 0$		$\gamma = 0.9$		$\gamma = 1$	
<i>Technology</i>						
Simple	0.085	1.0	0.158	1.0	1.003	1.0
Optimal	0.041	0.48	0.044	0.27	0.045	0.04
Augmented	0.049	0.58	0.050	0.31	0.051	0.05
<i>Markup</i>						
Simple	0.036	1.0	0.071	1.0	0.267	1.0
Optimal	0.014	0.38	0.015	0.21	0.015	0.05
Augmented	0.027	0.74	0.019	0.26	0.021	0.07
<i>Demand</i>						
Simple	0.128	1.0	0.281	1.0	1.765	1.0
Optimal	0.0	0.0	0.0	0.0	0.0	0.0
Augmented	0.007	0.05	0.006	0.02	0.007	< 0.01



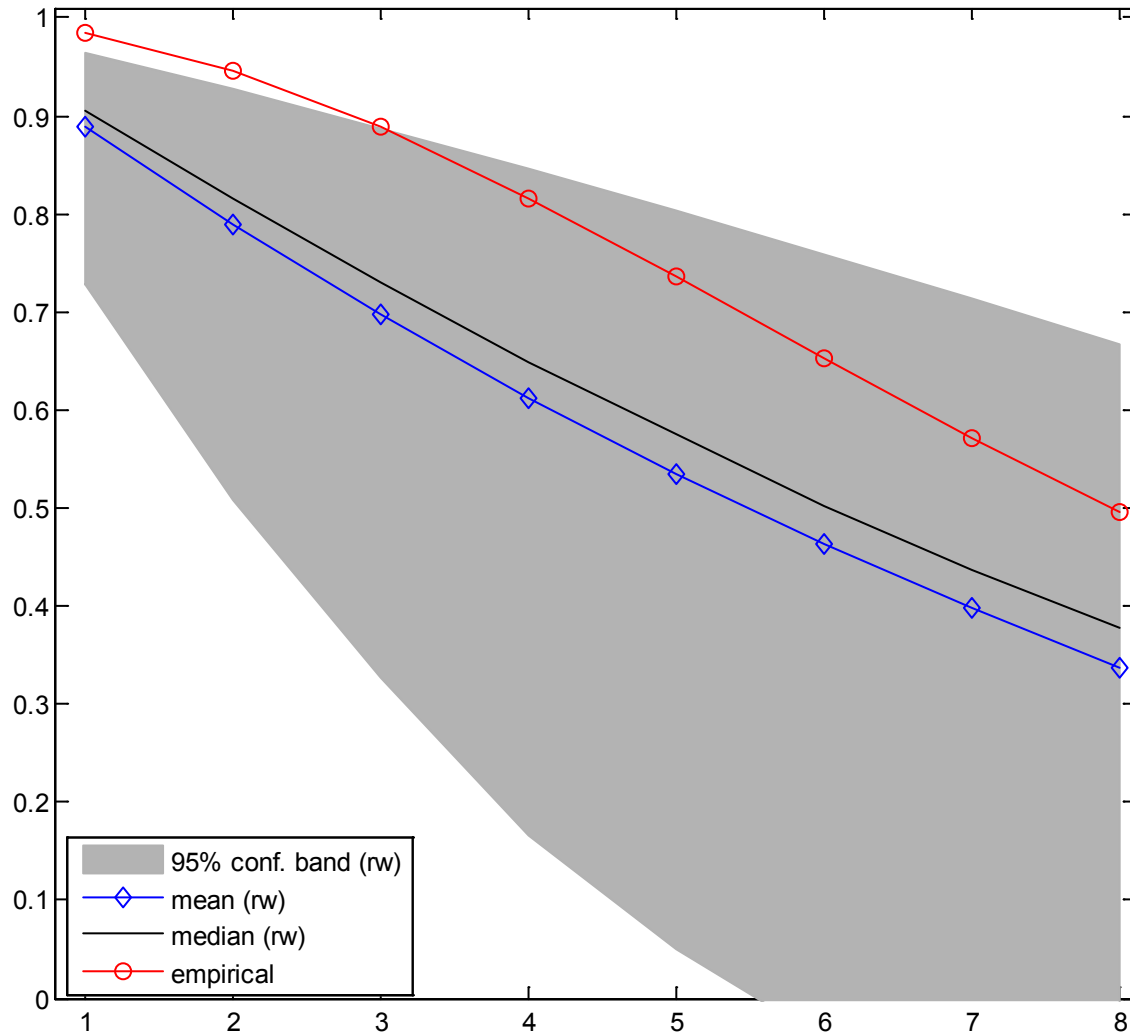
# Summary and Concluding Remarks

- Sources of the unit root in European unemployment
  - unit root in the natural rate? unlikely
  - changes in inflation target? unlikely (by itself)
  - hysteresis: more plausible
- Implications of insider-outsider model for monetary policy
  - ⇒ rationale for a dual mandate, with strong weight on unemployment stabilization
- Further research: embed insider-outsider setup in a empirical medium scale DSGE model

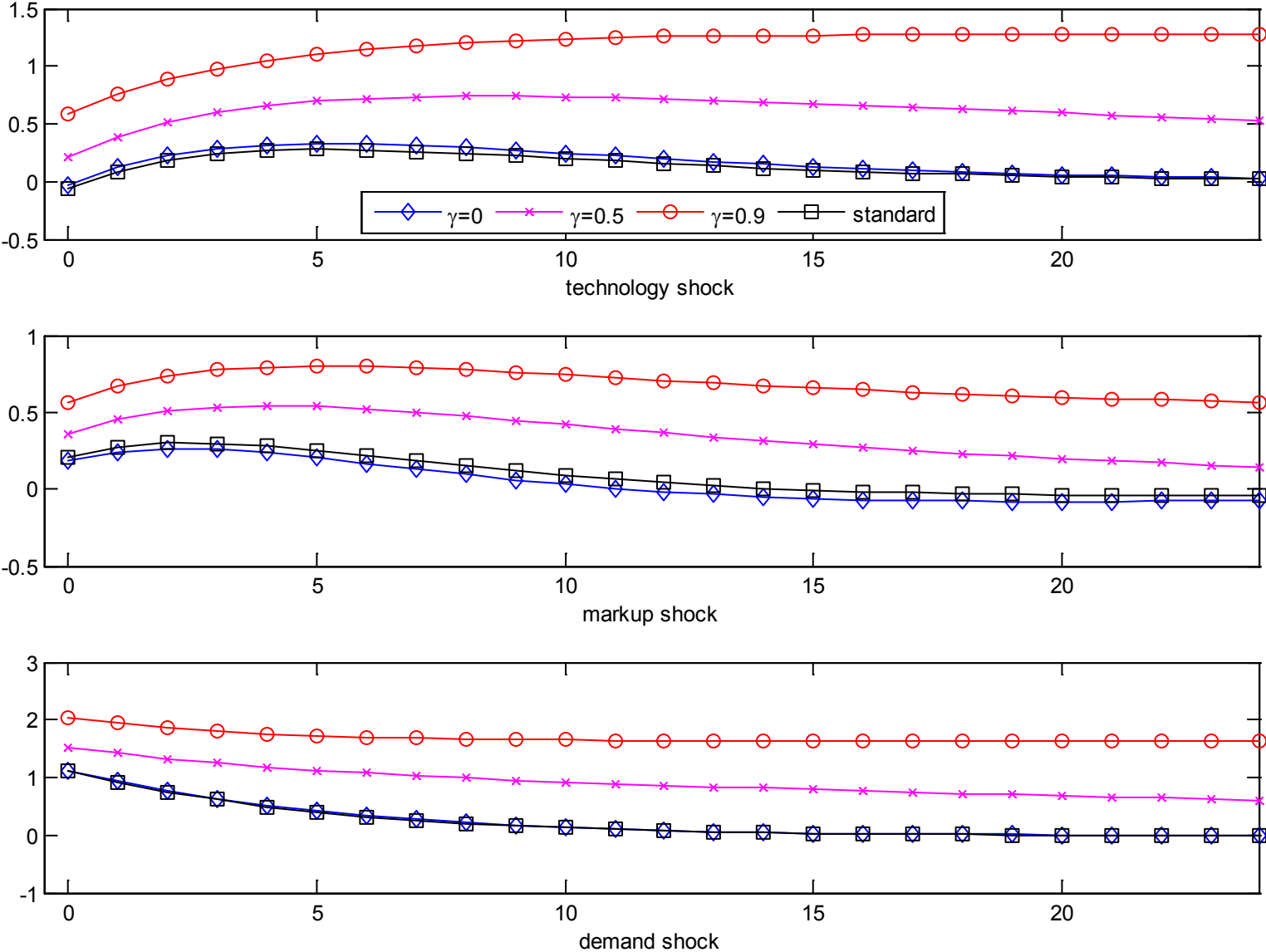
**Figure 2.b Euro Area Unemployment: Autocorrelation**  
*1985Q1-2014Q4 (120 obs.)*



**Figure 2.c Euro Area Unemployment: Autocorrelation**  
*1999Q1-2014Q4 (64 obs.)*



# Figure 3. Dynamic Response of the Unemployment Rate



<b>Table 1. ADF Unit Root Tests</b>		
	<i>1 lag</i>	<i>4 lags</i>
1970Q1-2014Q4	-2.03 (-2.87)	-1.91 (-2.87)
1985Q1-2014Q4	-2.97* (-2.88)	-1.82 (-2.88)
1999Q1-2014Q4	-2.11 (-2.90)	-0.87 (-2.91)

Note: *t*-statistics of Augmented Dickey-Fuller tests (with intercept) for the null of a unit root in the unemployment rate. Sample period 1970Q1-2014Q4. Asterisks denote significance at the 5 percent level. Critical value (adjusted for sample size) for the null of a unit root shown in brackets.

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**Table 2. Calibration**

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$\varphi$	Curvature of labor disutility	3.4
$\beta$	Discount factor	0.99
$\alpha$	Decreasing returns to labor	0.26
$\epsilon_w$	Elasticity of substitution (labor)	4.3
$\epsilon_p$	Elasticity of substitution (goods)	3.8
$\theta_p$	Calvo index of price rigidities	0.75
$\theta_w$	Calvo index of wage rigidities	0.75
$\phi_i$	Lagged interest rate coefficient	0.9
$\phi_\pi$	Inflation coefficient	1.5
$\phi_y$	Output growth coefficient	0.5

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**Table 3**  
**Unemployment Persistence in the Standard New Keynesian Model**

	$\rho_u(1)$	$\rho_u(4)$	$\rho_u(8)$	$\rho_{u,\pi}$
Data	0.99	0.97	0.91	-0.76
Standard NK Model				
<i>Technology</i>	0.96 (0.93,0.98)	0.72 (0.53,0.84)	0.36 (0.03,0.64)	0.26 (0.07,0.41)
<i>Markup</i>	0.95 (0.91,0.97)	0.69 (0.49,0.81)	0.33 (-0.01,0.59)	0.60 (0.59,0.64)
<i>Demand</i>	0.81 (0.72,0.87)	0.41 (0.18,0.60)	0.14 (-0.16,0.42)	-0.81 (-0.89,-0.71)

*Note:* Based on 200 simulations of 180 observations each. Persistence of driving forces:  $a=1$ ,  $x=0.99$ , and  $z=0.99$ . For each statistic, the table reports the median and 95% confidence interval (in brackets).

**Table 4**  
**Unemployment Persistence in the NK-IO Model**

	$\rho_u(1)$	$\rho_u(4)$	$\rho_u(8)$	$\rho_{u,\pi}$
<i>Data</i>	0.99	0.97	0.91	-0.76
<i>Technology</i>				
Std. NK	0.96 (0.93,0.98)	0.72 (0.53,0.84)	0.36 (0.03,0.64)	0.26 (0.07,0.41)
$\gamma = 0.0$	0.97 (0.94,0.98)	0.76 (0.56,0.89)	0.42 (0.07,0.72)	0.29 (0.14,0.49)
$\gamma = 0.9$	0.99 (0.96,0.99)	0.90 (0.76,0.97)	0.73 (0.39,0.90)	0.34 (0.25,0.50)
$\gamma = 1.0$	0.99 (0.96,0.99)	0.92 (0.80,0.98)	0.83 (0.54,0.95)	0.12 (-0.15,0.36)
<i>Markup</i>				
Std. NK	0.94 (0.91,0.97)	0.60 (0.43,0.74)	0.17 (-0.14,0.42)	0.55 (0.53,0.58)
$\gamma = 0.0$	0.94 (0.90,0.96)	0.58 (0.37,0.72)	0.11 (-0.21,0.37)	0.57 (0.55,0.61)
$\gamma = 0.9$	0.97 (0.94,0.99)	0.80 (0.64,0.90)	0.52 (0.18,0.78)	0.48 (0.45,0.55)
$\gamma = 1.0$	0.98 (0.93,0.99)	0.86 (0.63,0.96)	0.70 (0.28,0.90)	0.28 (0.07,0.44)
<i>Demand</i>				
Std. NK	0.79 (0.69,0.86)	0.38 (0.17,0.55)	0.09 (-0.20,0.34)	-0.99 (-0.99,-0.99)
$\gamma = 0.0$	0.80 (0.68,0.86)	0.37 (0.14,0.57)	0.07 (-0.16,0.39)	-0.99 (-0.99,-0.99)
$\gamma = 0.9$	0.92 (0.84,0.97)	0.75 (0.48,0.91)	0.58 (0.15,0.85)	-0.53 (-0.71,-0.36)
$\gamma = 1.0$	0.96 (0.88,0.99)	0.86 (0.58,0.96)	0.74 (0.24,0.92)	-0.36 (-0.63,-0.03)

*Note:* Based on 200 simulations of 180 observations each. Persistence of driving forces:  $a=1$ ,  $x=0.9$ , and  $z=0.9$ .