

# **BUSINESS TRENDS**



### Turnover in retail trade at the end of November 2023

December 21th 2023

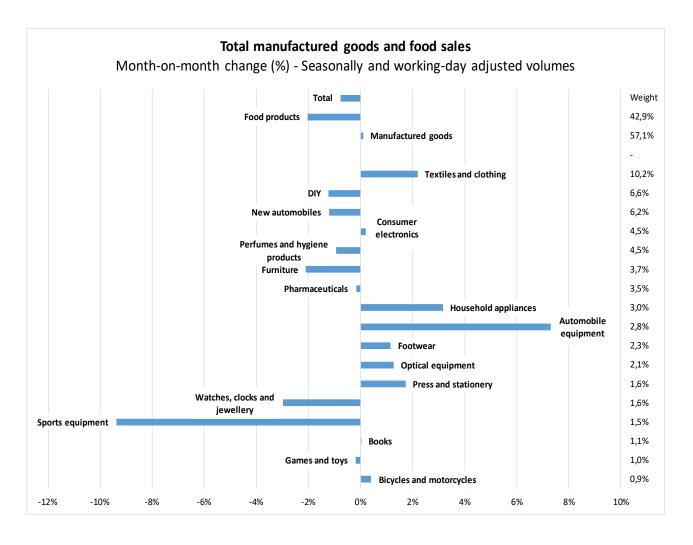
## Sales declined slightly in November

<u>Note</u>: The trend in retail sales does not reflect that of total household consumption: the latter includes other items such as health care, education and rents.

**In November**, turnover in retail trade declined slightly by -0.8% on October (data in CVS-CJO volume). Sales of manufactured goods were up very slightly, at +0.1% compared with October, following a 0.9% decline the previous month. This near stability hides heterogeneous trends, with a sharp rise in the automotive equipment sector (+7.3% after -5.9%), and significant increases in household appliances (+3.2% after -3.1%) and textiles and clothing (+2.2% after +0.3%). In contrast, sales fell in the sports equipment (-9.4% after -3.0%), watches and jewellery (-3.0% after -4.6%) and furniture (-2.1% after -0.7%) sectors.

The volume of food sales continued to fall, by -2.0% over the month, following the slight decrease recorded in October (-0.6%). With the exception of department stores (+0.7%), all other **distribution channels** reported lower sales in November, especially hypermarkets (-1.4%).

Over the past three months, both manufactured goods and food sales have fallen in volume terms compared with the previous three months (-0.8% and -0.1% respectively).



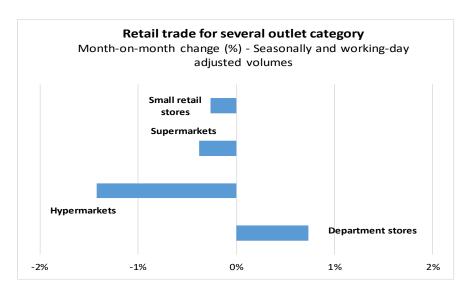
#### Notes:

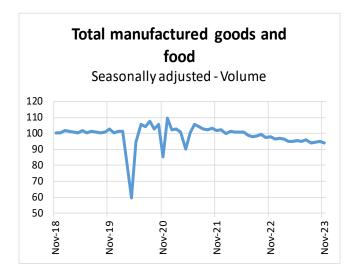
- 1) Sectors are classified according to the relative weight of the products included in the total aggregate of retail trade (weights are given on the right scale)
- 2) The aggregated and by sub-sector series are seasonally adjusted on an individual basis. Total and manufactured products series are reconstituted by aggregating the CVS-CJO series of the sub-components.

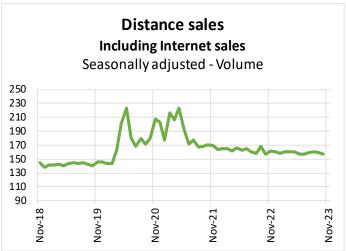
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Period under review: November 2023







Sources: FEVAD and Banque de France

Provisional data as of the 8th working day following the month under review.

### Notes:

- 1) The Fevad and the Banque de France work together to publish the e-commerce figures for France (excluding food). The last published figure covers October 2023. The actual figure for November will be published as soon as it is available.
- 2) The aggregated and by sub-sector series are seasonally adjusted on an individual basis. Total and manufactured products series are reconstituted by aggregating the CVS-CJO series of the sub-components.

**Note on methodology**: Seasonally adjusted indices have been revised following a new CVS-CJO methodology. The new series start in 2010

For further details, see sectoral level information, methodology, publications calendar and contacts

Find the series on the website of the Bank of France in Webstat Banque de France database.

Subscription to Business surveys can be requested to www.banque-france.fr

