

BUSINESS TRENDS



Turnover in retail trade at the end of October 2023

November 21st 2023

Sales contracted slightly in October

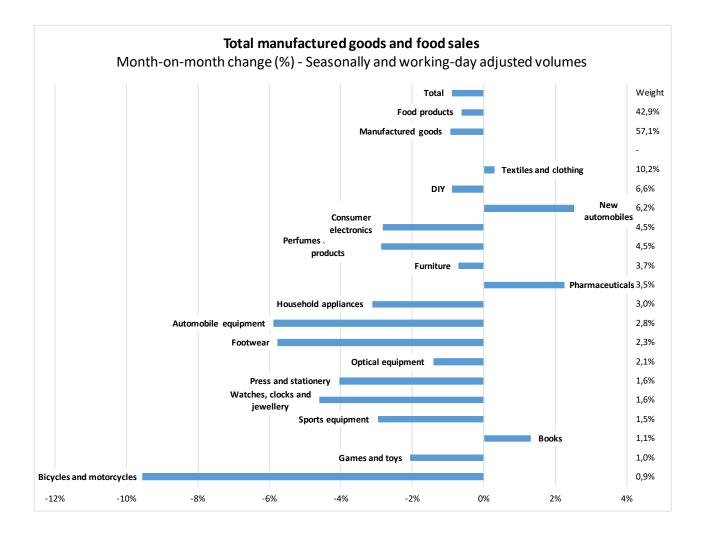
<u>Note</u>: The trend in retail sales does not reflect that of total household consumption: the latter includes other items such as health care, education and rents.

In October, the volume of manufactured goods sales fell by 0.9% compared with September (after +0.9%). This slight contraction in sales particularly affected the bicycles and motorcycles sector (-10.4% after +5.5%), the automotive equipment sector (-5.9% after +0.3%), the footwear sector (-5.8% after +6.9%) and the watch and jewellery sector (-4.6% after +2.5%). Conversely, sales rose in the new car (2.5% after 5.6%), pharmaceutical (2.3% after -1.9%) and book (1.3% after -0.6%) sectors.

Food sales were also down slightly, by 0.6% month-on-month, after rising by 1.8% in September.

All distribution channels recorded a decline in sales in October, particularly supermarkets (-3.8%) and department stores (-3.5%).

Three-month-on-three-month, overall sales volumes decreased for manufactured goods by 2.1%, but increased for food products by 2.9%.



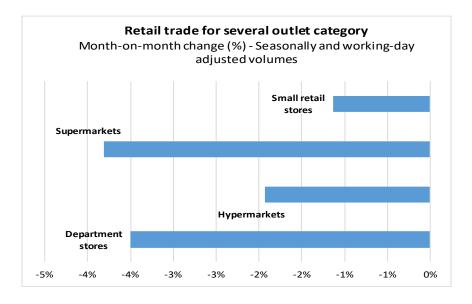
Notes

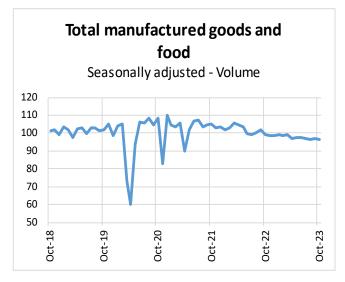
- 1) Sectors are classified according to the relative weight of the products included in the total aggregate of retail trade (weights are given on the right scale)
- 2) The aggregated and by sub-sector series are seasonally adjusted on an individual basis: the seasonally adjusted series do not represent the sum of the seasonally adjusted components.

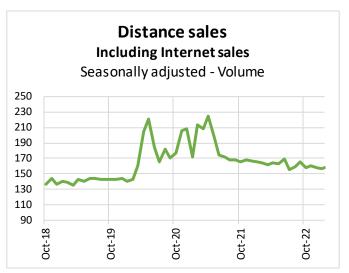
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Period under review: October 2023







Sources: FEVAD and Banque de France

Provisional data as of the 8th working day following the month under review.

Notes:

- 1) The Fevad and the Banque de France work together to publish the e-commerce figures for France (excluding food). The last published figure covers August 2023. The actual figure for September will be published as soon as it is available.
- 2) The aggregated and by sub-sector series are seasonally adjusted on an individual basis: the seasonally adjusted series do not represent the sum of the seasonally adjusted components.

For further details, see sectoral level information, methodology, publications calendar and contacts

Find the series on the website of the Bank of France in <u>Webstat Banque de France</u> database.

Subscription to Business surveys can be requested to www.banque-france.fr

